

FY2024 1st Quarter Financial Results and Business reports

eBASE Co.,LTD.

TSE code 3835

Note) Figures for changes in amount percentages have been calculated using data denominated in ¥1 units.

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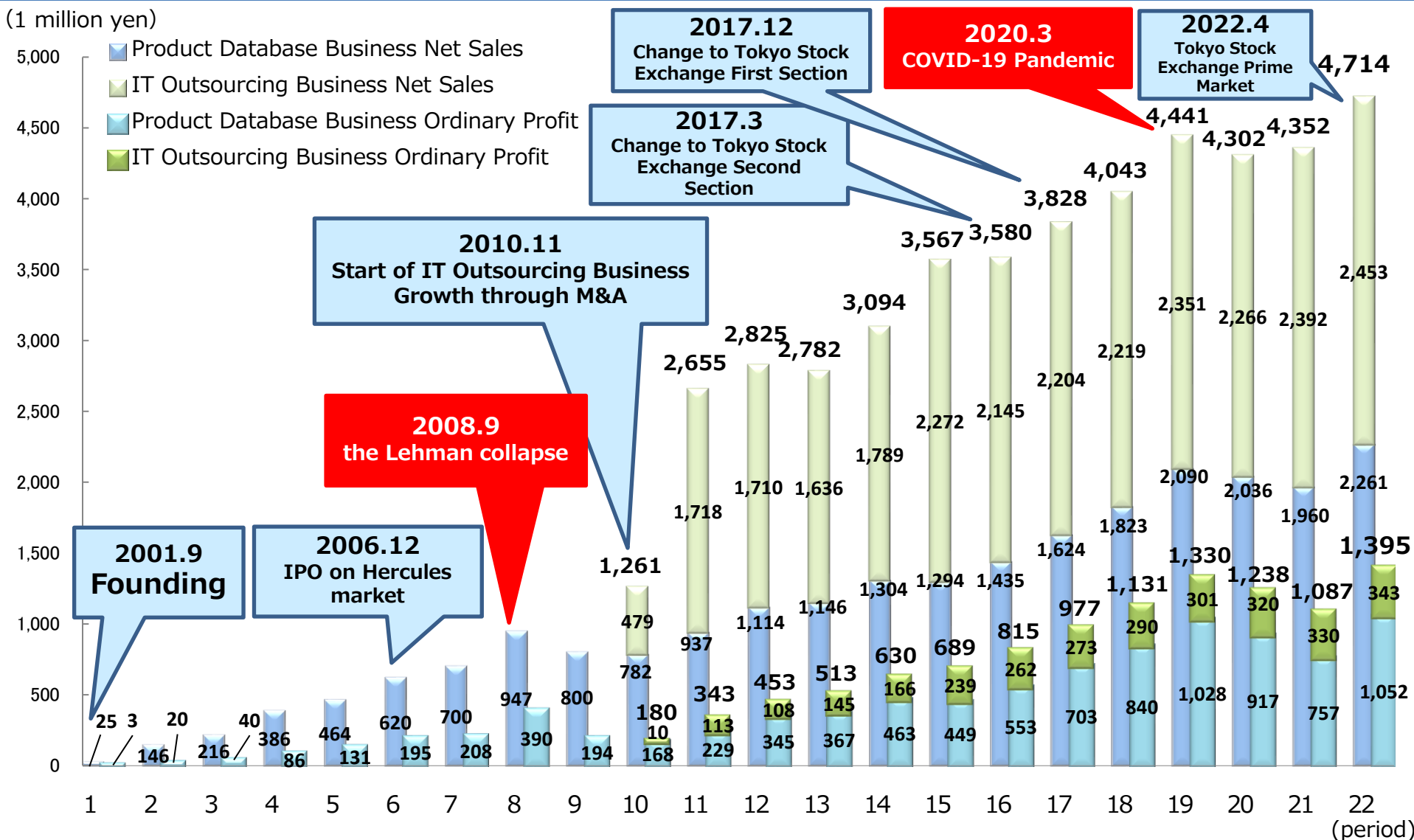
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Company Overview

■ Company name	eBASE Co., Ltd. (Code number : 3835)
■ Share capital	190 million yen
■ Headquarters Location	Commercial Building No.2, 5-4-9, Toyosaki, Kita-ku, Osaka
■ Business Description	
eBASE Business	Business of Developing and Selling Product Information Management Systems
eBASE-PLUS Business	IT Development Outsourcing Business
■ Total Number of Group Employees	478 (486/ Including Officers) (As of April 2023)
■ History	
October 2001	Founding of eBASE Co., Ltd.
December 2006	IPO on the Osaka Securities Exchange Hercules Market
October 2010	Transitioned to JASDAQ Market Standard
March 2017	Market Transitioned to the Tokyo Stock Exchange Second Section
December 2017	Designated as a first-section stock on the Tokyo Stock Exchange
April 2022	Transitioned to Tokyo Stock Exchange Prime Market

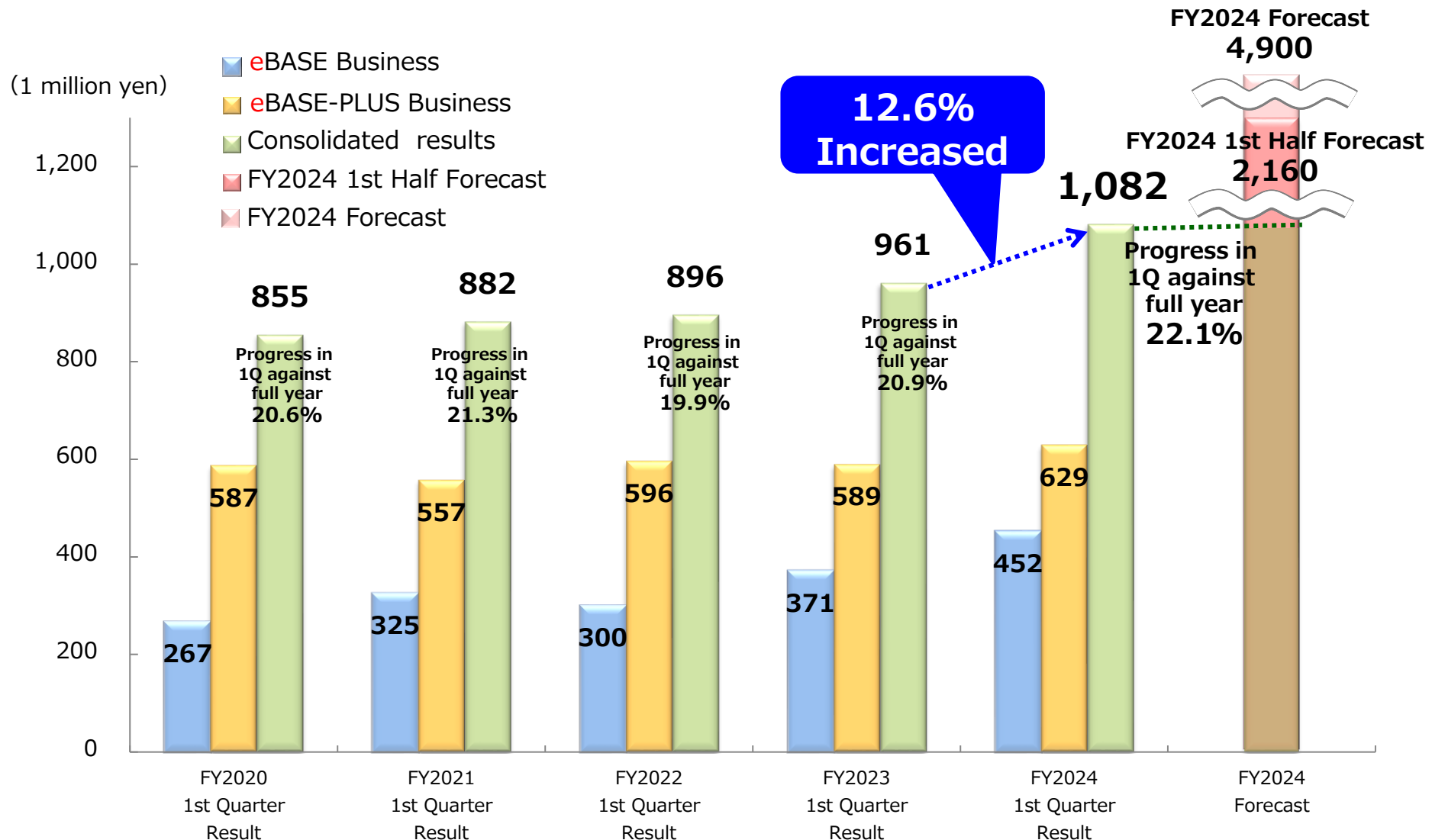
Sales and Ordinary Profit Trends Since Founding

(1 million yen)



Note 1) For the notation of amounts, transactions between segments are offset and eliminated, and amounts less than one million yen are rounded down.

FY2024/1Q Consolidated Net Sales

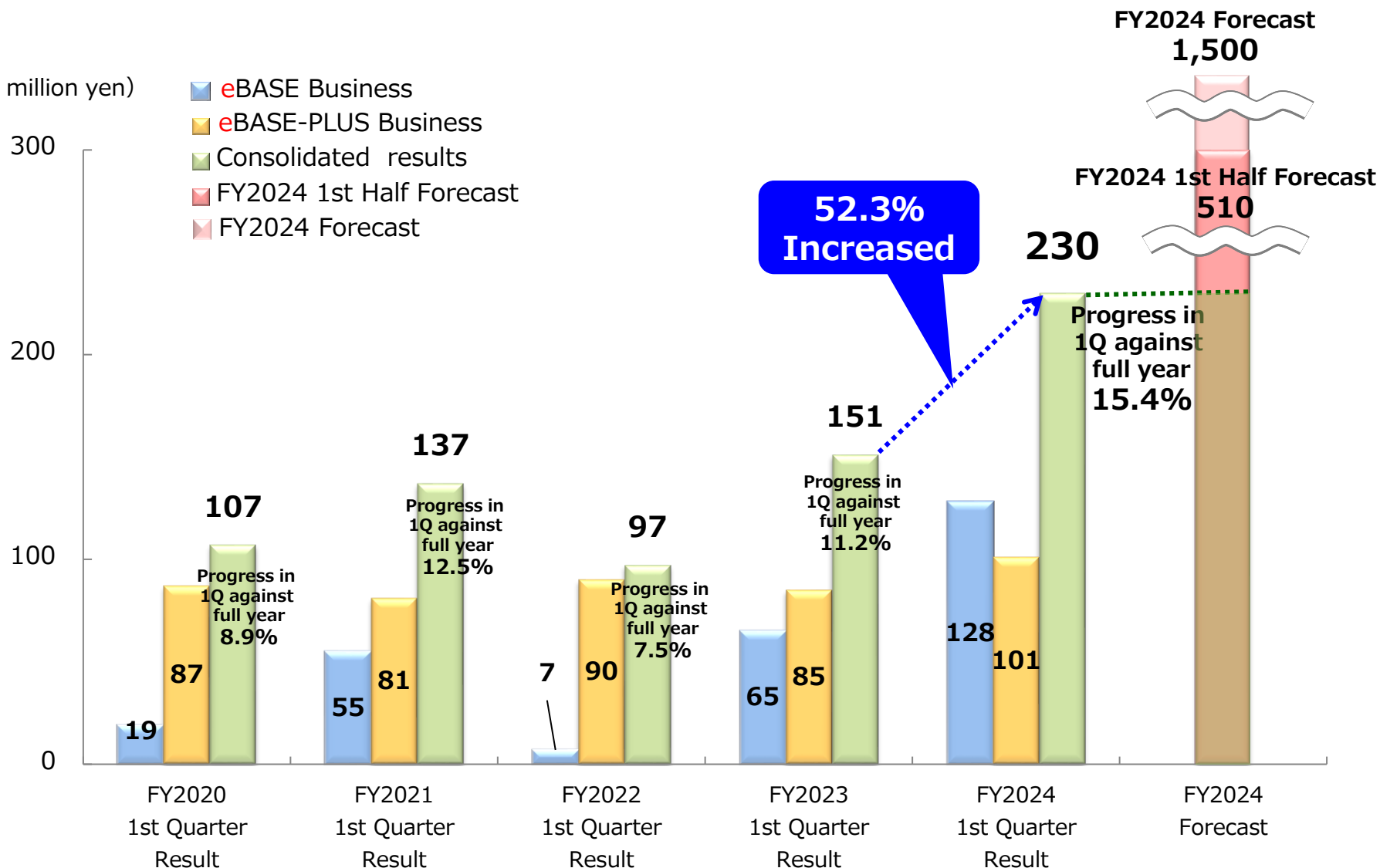


Note 1) Intersegment transactions are eliminated.

FY2024/1Q Consolidated Ordinary profit

(1 million yen)

- eBASE Business
- eBASE-PLUS Business
- Consolidated results
- FY2024 1st Half Forecast
- FY2024 Forecast



Note 1) Intersegment transactions are eliminated.

FY2024/1Q Consolidated Results and Consolidated Balance Sheet

(1 million yen)

	FY2020 Result	FY2021 Result	FY2022 Result	FY2023 Result	FY2024 Result
Net sales	855	882	896	961	1,082
(eBASE Business)	(267)	(325)	(300)	(371)	(452)
(eBASE-PLUS Business)	(590)	(557)	(596)	(590)	(630)
(Intersegment transactions)	(-2)	(-1)	(-0)	(-0)	(-0)
Operating Income	98	129	92	147	227
Ordinary income	107	137	97	151	230
(eBASE Business)	(19)	(55)	(7)	(65)	(128)
(eBASE-PLUS Business)	(87)	(81)	(90)	(85)	(101)
(Intersegment transactions)	(0)	(0)	(0)	(0)	(0)
Net income*	71	92	64	101	156

* Quarterly net income attributable to owners of parent.

	Prior period (As of March 2023)	As of Jun. 30, 2023	Increased/ Decreased	
Current assets	5,569	5,189	-379	Notes and accounts receivable trade, and contract assets -313
Fixed assets	1,450	1,495	44	
(Property, plant and quipment+Intangible assets)	(197)	(200)	(2)	
(Other assets)	(1,252)	(1,295)	(42)	
Total assets	7,019	6,685	-334	
Current liabilities	719	477	-242	Income taxes payable -207
Total liabilities	719	478	-241	
Total shareholder's equity	6,253	6,129	-123	Retained earnings -123 (Dividend payment -279) (Net income* +156)
Subscription rights to shares	12	12	0	
Total net assets	6,299	6,206	-93	
Total liabilities and net assets	7,019	6,685	-334	

Note) Amounts less than one million yen are disregarded.

BtoB/One-Source Multimedia Business Strategy/ 0th eBASE

eBASE Founding Period

Flexible Database Structure + Print Image Management

Core Competence

BtoB
Model

Business Model

Sales Strategy

One Source

→ Database Conversion of Catalog Listed
Product Information

➔ Collection of Product

Information from Suppliers

Multi use

→ Next Paper Catalogue Production

→ Digital Catalog Production

→ Building Core System/Product Master

➔ Data Provision to Customer

Companies

1st eBASE

Exchange of Product Information

Arrival of the Digital Age

Product & Monetize Model

Integrated Product Database eBASE

Various Optional Features

- Image Processing / eB-graphics
- Access Control / eB-access
- Workflow Management / eB-WF
- Integration to Other Systems / eB-cast,view,API, etc.

Note) Our founding business model in 0th eBASE, "One Source Multi Use," is a concept primarily advocated in the printing industry since around the 1990s, before our company was founded.

Overview of eBASE Integrated Product Database by Company

0th eBASE

Print Media

- Catalog
- Pamphlet
- Flyers, etc.

Presentation Media

- Proposal preparation
- Creating a negotiation sheet
- Create POP
- Create a simple flier, etc.

Core System/Product Master

- Sales Management System
- Order Management System
- Logistics system, etc.

Other Systems

- Merchandising Support System
- Support system for product inquiries, etc

Web Content

- EC site
- Web catalog
- Smartphone App, etc.



1st eBASE

Exchange of Product Information with Trading Partners

- Collection of Product Information from Suppliers
- Providing Product Information to Customers
- Product Data Pool Service
- Registration and Collection to "Shozai Ebisu"

BtoB/ Industry-specific Product Information Exchange Business Strategy

(1st eBASE)

- ◆ **Middleware eBASE**
Overwhelming efficiency
of system development.

Core competence

- ◆ **Standardization of product information exchange by each industry.**

Ingredients, Daily necessities goods (Miscellaneous goods), Consumer electronics, Housing, Medicine(OTC, Prescription drug), Tool, Car Accessories, Sporting goods, Stationery , ...



Business model

- ◆ **Overall optimization of product information exchange for various industries and Improved productivity.**

Sales Strategy

BtoB Model

- ◆ **Product Information Data Pooling Service**

Shokuzai Ebisu, Recipe Ebisu, Nichizatsu Ebisu, Kaden Ebisu, Jutaku Ebisu, OTC Ebisu, Bungu Ebisu, Kogu Ebisu, Car Accessories Ebisu, Sporting goods Ebisu, Master data Ebisu

Patents related to BtoB services
JP Pat No. 7138289

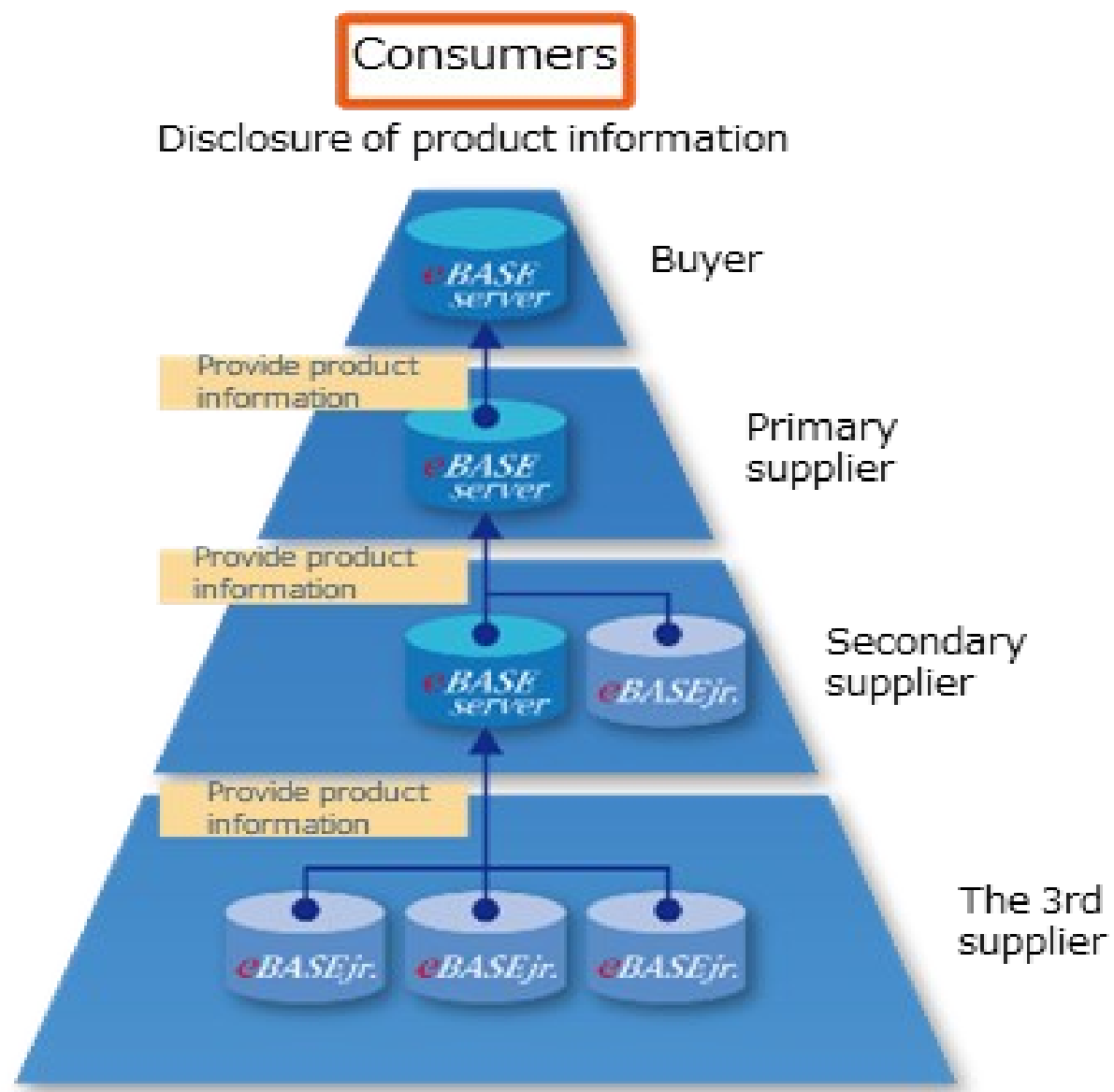
Product/Monetization

- ◆ **Integrated product database**
Package software sales

FOODS eBASE / Foods Safety Information Management System
RECIPE eBASE / Cooking recipe information management system
GOODS eBASE / Daily necessities Information Management System
MDM eBASE / Master Data Management
PDM eBASE / New product planning information management system
.....

**2nd eBASE Expansion
into the content business**

Overview of Product Information Exchange Services by Industry



Overview of Product Data Pool Services by Major Industry

Shozai Ebisu

Provide efficient product details information !

Update product information at any time !

Effective collection of detailed information of the product !

Registered member
(Food manufacturer, etc)

FOODS eBASE



Product detail information

Product data pool
Shokuzai Ebisu

Free

Register product detail information

※Open information only.

Product detail information

Premium

Download product detailed information

Use member
(Food retailing, etc)

FOODS eBASE



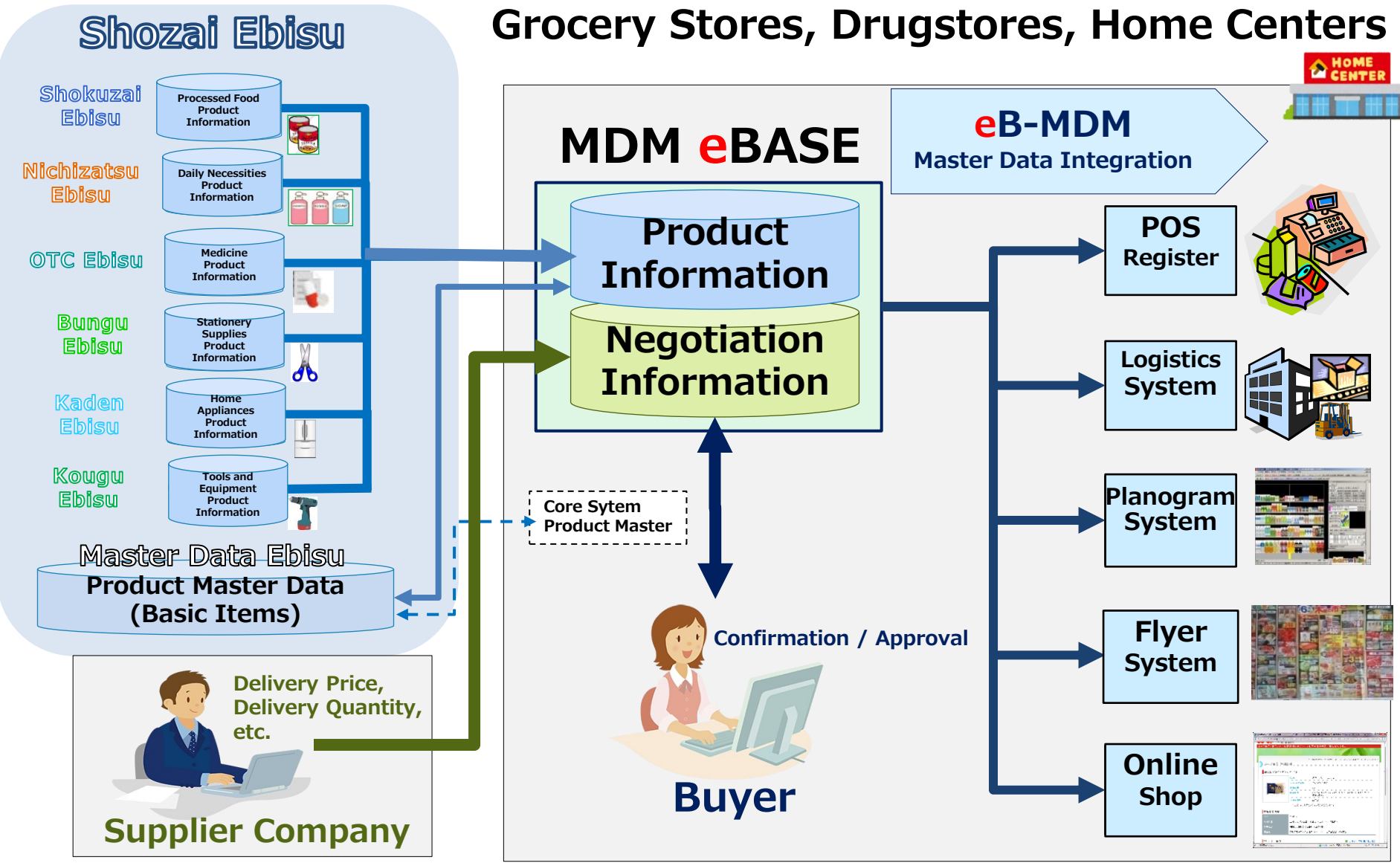
Product detail information

Expand to multiple industries

Daily necessities industry	Pharmaceutical industry	Consumer electronics industry	Stationery industry	Housing industry	Tool industry
eB-goods	eB-OTCdrug eB-medicine	eB-appliance	eB-stationery	eB-housing	eB-tools
Nichizatsu Ebisu	OTC Ebisu Chozai Ebisu	Kaden Ebisu	Bungu Ebisu	Jutaku Ebisu	Kougu Ebisu
eBASE	eBASE	eBASE	eBASE	eBASE	eBASE
					

Application of Shōzai Ebisu in the Retail Industry

Grocery Stores, Drugstores, Home Centers



■ Food Industry

Kansai Super Market Ltd.
 COPRO Corporation
 SUMMIT, INC.
 CGC JAPAN Co., Ltd.
 Shizutetsu Store
 Seiyu Co., Ltd.
 SOTETSU ROSEN Co., Ltd.
 The Daiei, Inc.
 Tenmaya Store Co., Ltd.
 Tobu Store
 Nihon Ryutsu Sangyo Co., Ltd.
 Valor Holdings Co., Ltd.
 FRESTA Co., Ltd.
 Beisia Co., Ltd.
 Belc CO., LTD.
 MARUKYOU, Inc.
 MANDAI Co., Ltd.
 YAOKO Co., Ltd.
 LIFE CORPORATION.
 Secoma Company, Ltd.
 FamilyMart Co., Ltd.
 Japanese Consumers' Co-operative Union.
 CO-OP DELI CONSUMERS' CO-OPERATIVE UNION.
 U CO-OP.
 TOKAI CO-OP.
 CO-OP Hokuriku.
 CO-OP KINKI.
 CONSUMERS CO-OPERATIVE KOBE.
 COOP KYUSHU
 Oisix ra daichi Inc.
 Costco Wholesale Japan, Ltd
 Japan Agricultural Cooperatives
 EAT&FOODS Co., Ltd.
 KFC HOLDINGS JAPAN, LTD.
 HACHI-BAN CO., LTD.
 YOSHINOYA CO., LTD.

Watami Co., Ltd.
 ASAHI SHOKUHUIN Co., Ltd.
 Ishikawa Chuou syokuhin Co., Ltd.
 ITOCHU-SHOKUHUIN Co., Ltd.
 KATO SANGYO CO., LTD.
 Kanakan Inc.
 KOKUBU GROUP CORP.
 GOGYOFUKU CO. LTD.
 SHIDAX CORPORATION.
 Japan Inforex, Inc.
 TAKAYAMA Co., Ltd.
 TANESEI Co., Ltd.
 TOKAN Co., Ltd.
 TOKYO COLD CHAIN
 DOSHISHA CORPORATION.
 Tominaga Boeki Kaisha, Ltd.
 NISSIN HEALTHCARE FOOD SERVICE CO., LTD
 NIPPON ACCESS, INC.
 Nosui Corporation
 Mitsubishi Shokuhin Co., Ltd
 Yamaboshiya Co., Ltd.
 UCC COFFEE PROFESSIONAL CO., LTD.
 Akagi Nyugyo Co., Ltd.
 Azuma Foods Co., Ltd.
 Andersen Institute of Bread & Life Co., Ltd.
 ITOHAM FOODS Inc.
 IMURAYA GROUP CO., LTD.
 Izutsu Maisen Co., Ltd.
 EBARA FOODS INDUSTRY , INC.
 The Oyatsu Company, Ltd.
 Kasugai Seika Co., Ltd.
 Kataoka & Co., Ltd.
 KANEKA CORPORATION
 Kanetetsu Delica Foods, Inc.
 Kanemi Co., Ltd.
 Kabaya Foods Corporation

KIBUN FOODS INC.
 CRESTRADE CO. LTD.
 COMO Co., Ltd.
 JR-CENTRAL PASSENGERS CO., LTD.
 JA ZEN-NOH MEAT FOODS CO., LTD.
 SHINOBU FOODS PRODUCTS CO., LTD.
 Sugakiya foods Co., Ltd.
 SUGIYO CO., LTD.
 DyDo DRINCO, INC.
 Takaki Bakery Co. Ltd.
 TAKARA SHUZO CO., LTD.
 TOKATSU FOODS CO., LTD.
 Toraku Foods Co., Ltd.
 DONQ Co., LTD.
 NAGATANIEN CO., LTD.
 Izasa Nakatanihonpo, Inc.
 HAKUTSURU SAKE BREWING CO., LTD.
 PICKLES CORPORATION
 FOODLINK CORPORATION
 Hokugan Inc.
 HOTEI FOODS CORPORATION co., ltd
 Andersen Institute of Bread & Life Co., Ltd.
 Marudai Food Co., Ltd.
 yamamori inc.
 YURAKU CONFECTIONERY CO., LTD.
 FINET, INC.

**Approximately
26,500 Companies**

■ Hotel Industry

Keihan Hotels & Resorts
SOTETSU HOTEL Co.,Ltd.
Tobu Hotel Management Co., Ltd.
Resorttrust, Inc.

■ Drugstore Industry

Cocokarafine Group Co., Ltd.
SUNDRUG CO.,LTD.
MatsukiyoCocokara & Co.

■ Housing Industry

SWEDEN HOUSE Co.,Ltd.
SEKISUI HOUSE, LTD.
DAIWA HOUSE INDUSTRY CO., LTD.
TOYOTA HOUSING CORPORATION,
Panasonic Homes Co., Ltd.
Mitsui Home Co.,Ltd.
MAZROC. co.ltd.
Sangetsu Corporation
DAIKEN CORPORATION
SUMITOMO FORESTRY INFORMATION
SYSTEMS CO.,LTD.
Panasonic Electric Works Creates Co., Ltd.

■ Home Center / Appliance Industry

CAINZ CORPORATION
KOHNAN SHOJI CO., LTD.
D C M Co., Ltd.
Makiya co.,ltd
EDION Corporation
Tiger Corporation.

■ Daily Necessities Industry

Akachan Honpo Co., Ltd.
RINGBELL Co.,Ltd
Kobayashi Pharmaceutical Co., Ltd.
Daio Paper Corporation
Unicharm Corporation
PLANET,INC.

■ Stationery / Office Furniture Industry

KOKUYO Co.,Ltd.
Shachihata Inc.
OKAMURA CORPORATION
Kaunet Co., Ltd.
PLUS CORPORATION

■ Tool Industry

THE KIICHI TOOLS Co., Ltd.
G-NET CORPORATION
Naito & Co.,Ltd.
HISHIHIRA CORPORATION
Fujiwara Sangyo Co., Ltd.
YAMAZEN CORPORATION
TONE CO., LTD.

■ Fashion / Apparel Industry

SHIMADA SHOJI CO., LTD.
MoonStar Company.
FIN, INC
RABOKIGOSHI CO., LTD.

■ Sports Equipment Industry

Mega Sports Co., LTD
ZETT Corporation
DESCENTE LTD.
NIKKI CO.,LTD.

■ Automobile Parts and Accessories Industry

AUTOBACS SEVEN CO.,LTD.

■ Environmental / Green Industry

GomunoInaki Co., Ltd.
KATAYAMA CHEMICAL, INC.
DIC Corporation

■ Other Industry

SAGAWA PRINTING CO.,LTD.
CONSUMER PRODUCT END-USE
RESEARCH INSTITUTE CO., LTD.
HORIAKI CO., LTD.
Wakisangyo Co.,Ltd

**Approximately
10,000 Companies**

◆ Product information data pooling service by industry "Shozai Ebisu"

Core competence

◆ OMO/CX/DX Promotion

Business model

Retail enterprise(B)
Consumer App
Adoption

Increased sales
promotion (B)
effect

Adoption retail
promotion of
dissemination
(BtoC)

Consumers (C)
Increase in
users

3rd eBASE Expand
into the PersonalProfile business

BtoBtoC
Model

◆ Ecosystem

Sales Strategy

Only One ⇒ Utilization of "Shozai Ebisu"
Planning ability ⇒ Patent+front-runner
ultra-low cost ⇒ MWeBASE+ multi-
industry common

Product/Monetization

◆ OMO/CX/ DX-promoting consumer apps

eShoku Ju Navi, eShoku Ju Chirashi,
eShoku Ju Catalog, eShoku Navi, eShoku Quiz,
eShoku Recipe, eSumai Navi ...

BtoBtoC service Related Patents

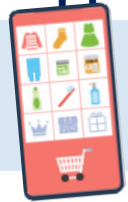
JP Pat No.6758734	JP Pat No.6798741	JP Pat No.6807105
JP Pat No.6820016	JP Pat No.6857373	JP Pat No.6884355
JP Pat No.6901742	JP Pat No.6943382	JP Pat No.7024952
JP Pat No.7089251	JP Pat No.7089252	JP Pat No.7096562
JP Pat No.7198461	JP Pat No.7302803	

A consumer lifestyle app that integrates all product categories **"eShoku Ju Navi"** (2nd eBASE)

**Overwhelmingly high cost performance,
Support CX improvement and DX in the retail with OMO! (Multilingual support!)**

"e-LifeNavi" for overseas markets.

**CX(Customer Experience) & DX(Digital Transformation)
Promote use in conjunction with
retail membership apps**



Guided



**Lifestyle apps to make
your life convenient
(DX App)**



**eShoku Ju Navi /
eShoku Ju Navi for DX**



**Digital flyer service by
Product Data Base
oriented
(DX Flyer)**



eShoku Ju Chirashi



**Web catalog service
for detailed product
information
(DX Catalog)**



for EC site



For store

eShoku Ju Catalog

**Shozai
Ebisu**

Guided

OMO(Online Merges with Offline)



Hyper Link

"eShoku Ju Chirashi : JP Pat No.6943382" "eShoku Recipe : JP Pat No.7198461、JP Pat No.6758734、JP Pat No.7089251、JP Pat No.7302803"
"eShoku Ju Navi : JP Pat No.7089252"

Promotion of Living Life DX&OMO "eSumai Navi" (2nd eBASE)

Search and register My Equipment from the Housing Equipment DB



The house maker has registered the new equipment!

You can quickly find our equipment manual!

Later, you can search for and additionally register purchased home appliances!
I want you to register automatically!

Purchase receipts and warranty cards can also be taken and managed.

Home appliance check to be purchased Product information, instruction manual, pamphlet

"eSumai Navi : JP Pat No.7024952"

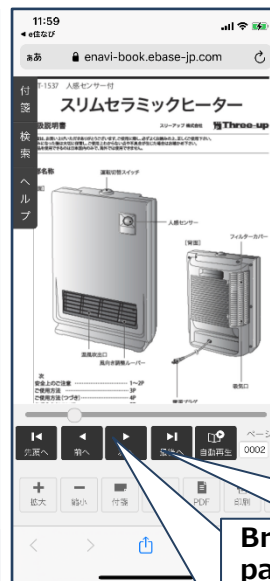
My Equipment List



Product information



Manuals



Search

My Equipment

Housing Equipment DB

Product information / Manuals / +pamphlets

- Housing equipment, building materials
- Home appliances, tools, etc

Browse the manual by turning pages! It's a little small on a smartphone, but ... Easy to see on PCs and tablets!

You can search for characters in the manual, so it's easy to find!

You can easily check the product specifications

Retail company / House maker

eBASE

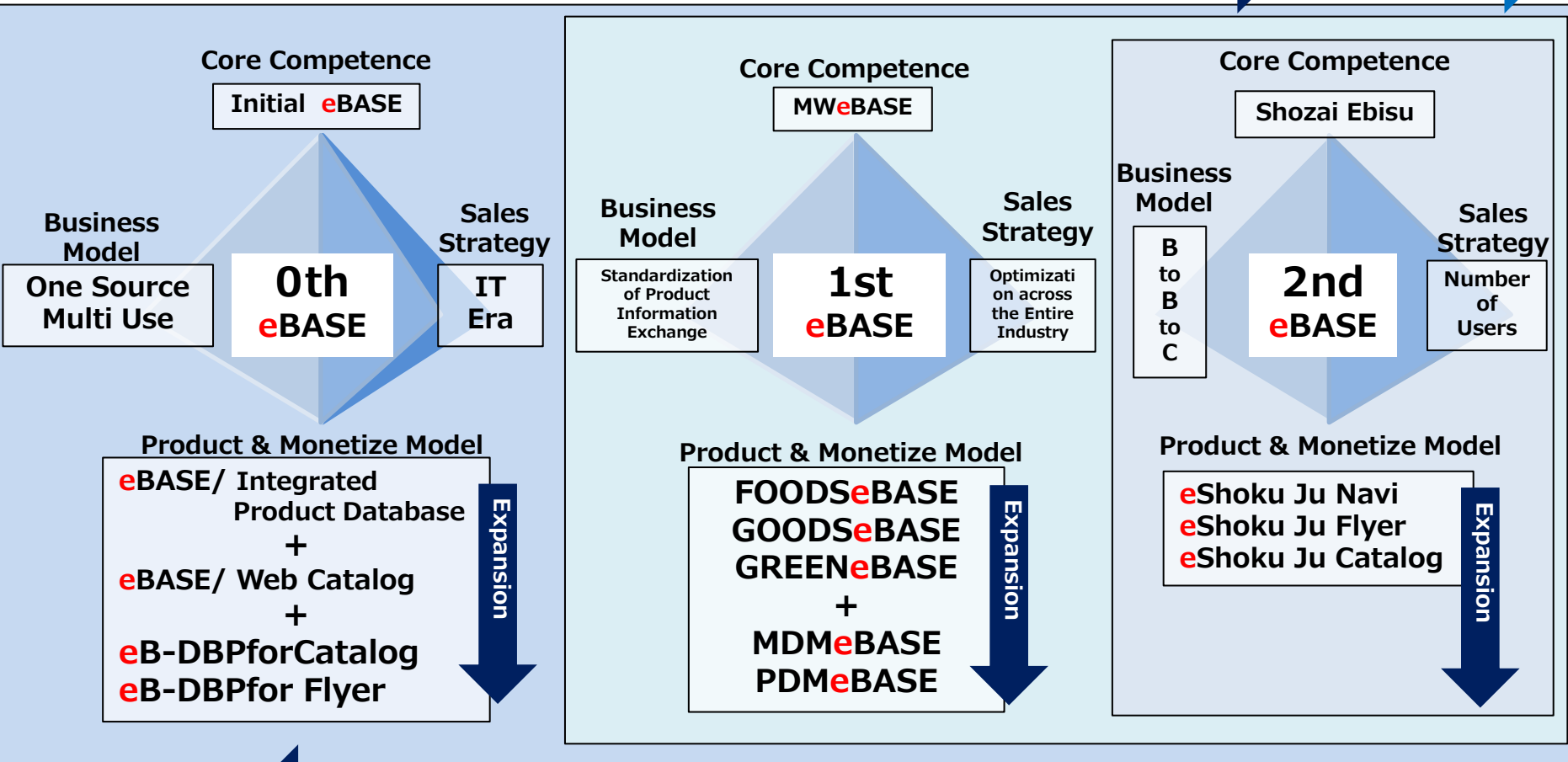


Kaden Ebisu

Jutaku Ebisu
Shozai Ebisu

Evolution of the Business Model

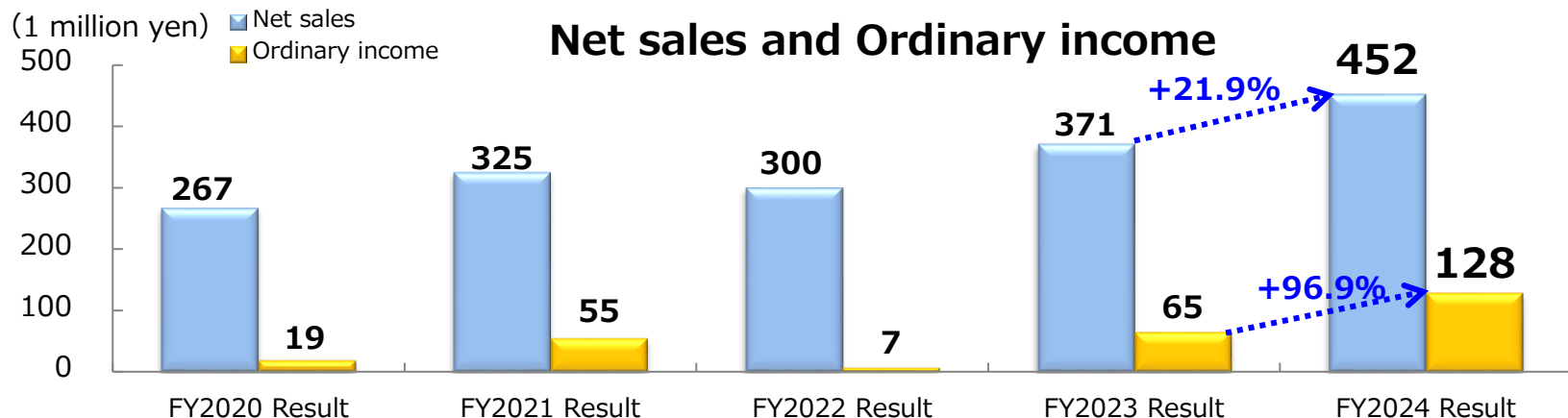
3rd eBASE



Expansion and Intensification of Existing Business

FY2024/1Q Results by Segment / eBASE Business

eBASE Business (Packaged software business)



Note 1) Intersegment transactions have not been offset or eliminated.

<0th/1st eBASE> Summary

- Recorded revenues from a system replacement project on production and processing food management at a major convenience store.
- Accounted for an upselling case of "FOODS eBASE" at a major processed food manufacturer.
- Partially recognized revenue from a large-scale order of "GREEN eBASE(eB-Chemical)" from a chemical manufacturer of food additives and others.
- Reflected the revenue from a large-scale upselling case of constructing a simple quote creation website for an office furniture manufacturer.
- Partially accounted for revenue from a large project of integrated product information database construction from a tool and building materials wholesaler.
- Recorded revenues from additional customization development for a product database web catalog site by "eBASE" of a major general building material manufacturer, and from a server replacement project at a major lighting manufacturer.

FY2024/1Q Results by Segment / eBASE Business

<2nd eBASE> Summary

- Continued to promote the spread and sales development of the consumer lifestyle app series "eShoku Ju Navi".
- "eShoku Ju Navi for DX" was adopted in the operation of large-scale retail stores by a foreign-affiliated company, and services began in 32 stores nationwide from June.
- "eShoku Ju Navi for DX" was also adopted by Makiya Co., Ltd., which develops the comprehensive discount store "ESPOT (ESPOT)" primarily in Shizuoka Prefecture. The beta service operation of the product search service linked with the LINE mini app is scheduled to start in July.
- The detailed product information web catalog service "eShoku Ju Catalog Multilingual Version" was adopted at a major home electronics retailer.
- The operation of "eSumai Navi" is scheduled to begin at several major housing manufacturers.

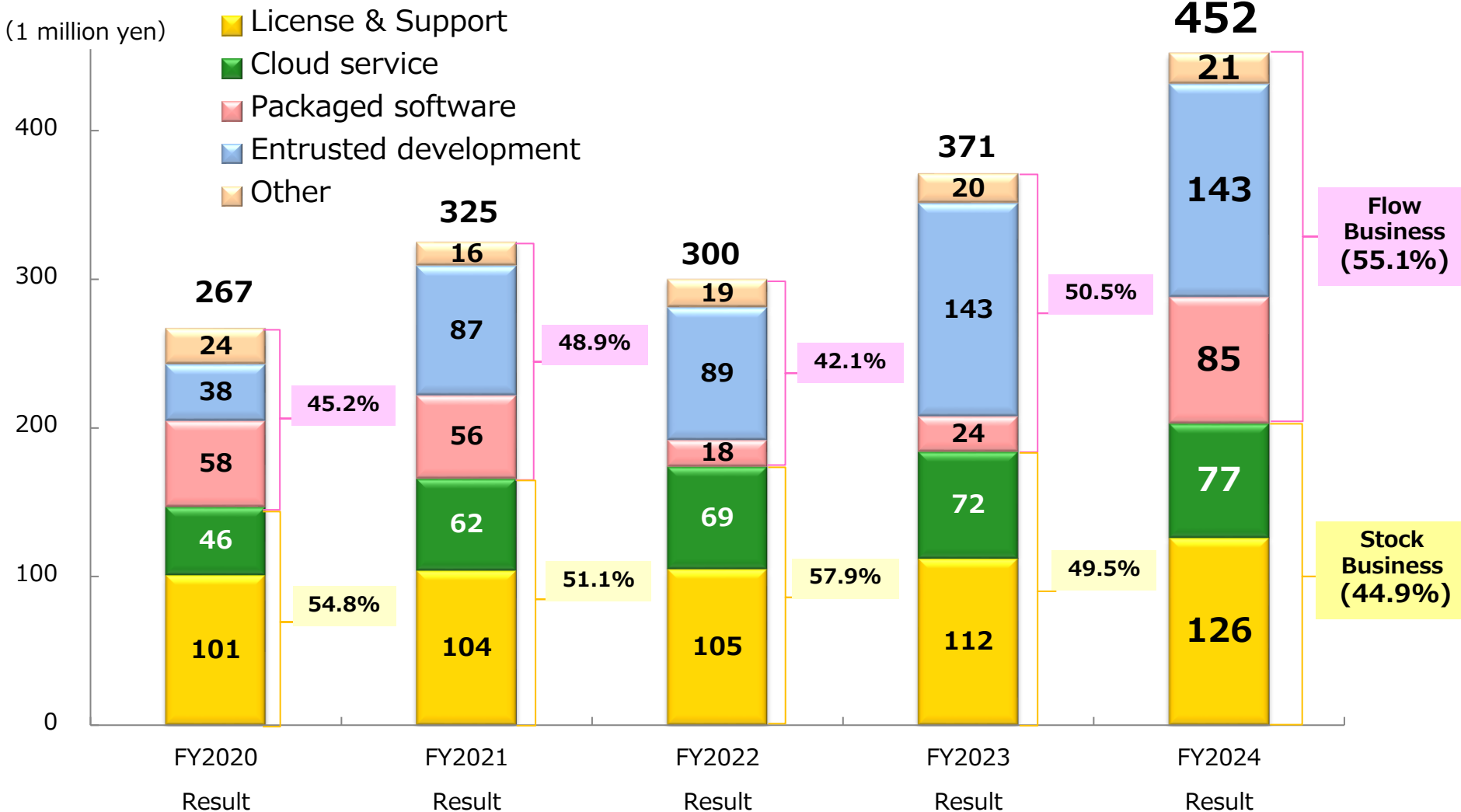
※Topics Case study of "eShoku Ju Navi for DX" at Makiya co.,ltd's ESPOT



https://www.ebase.co.jp/news/news2023/news_2023_07_03.html

FY2024/1Q Results by Segment / eBASE Business

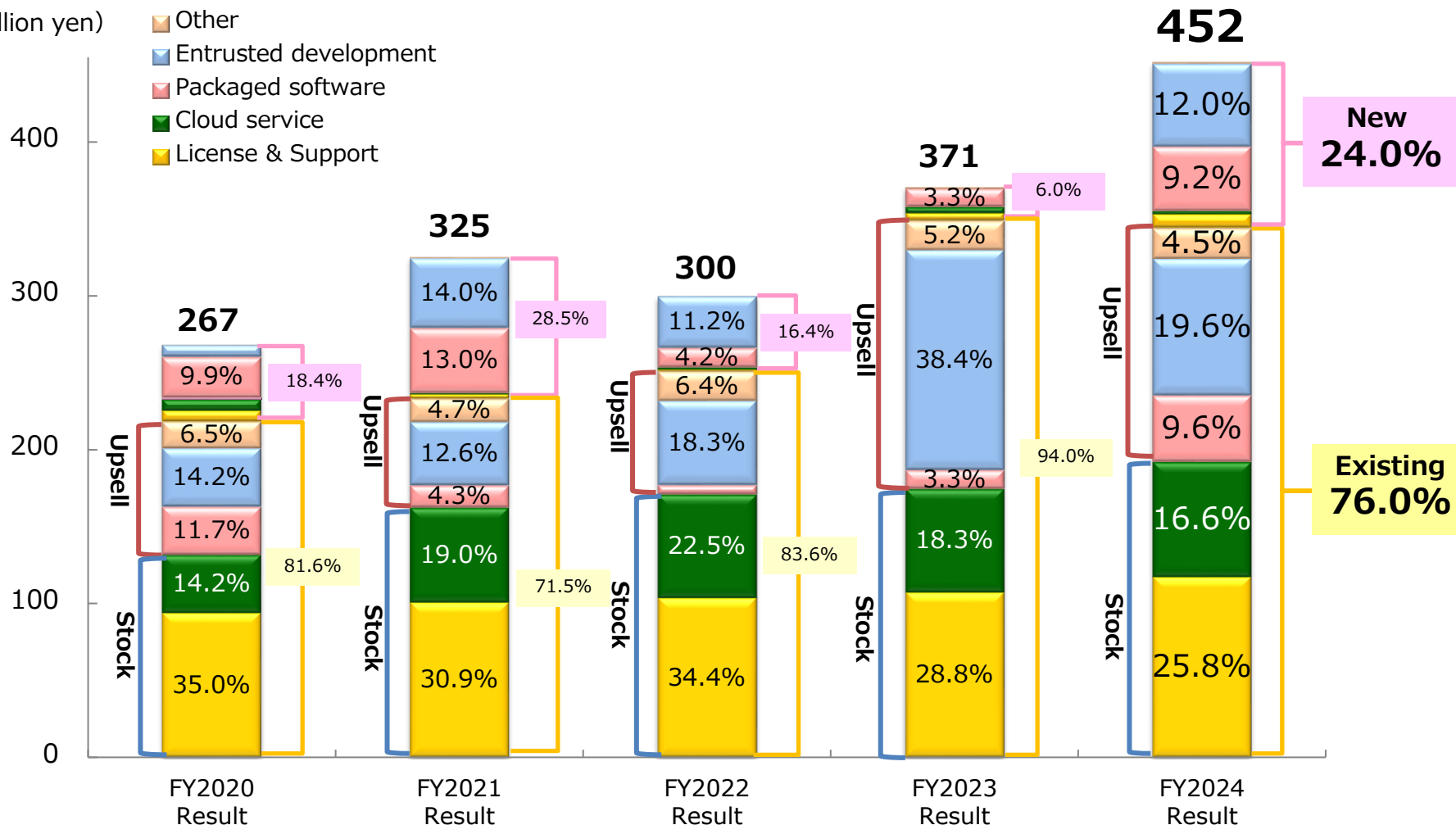
Sales results by type



FY2024/1Q Results by Segment / eBASE Business

Sales results by new and existing

(1 million yen)



FY2024/1Q Results by Segment / eBASE Business

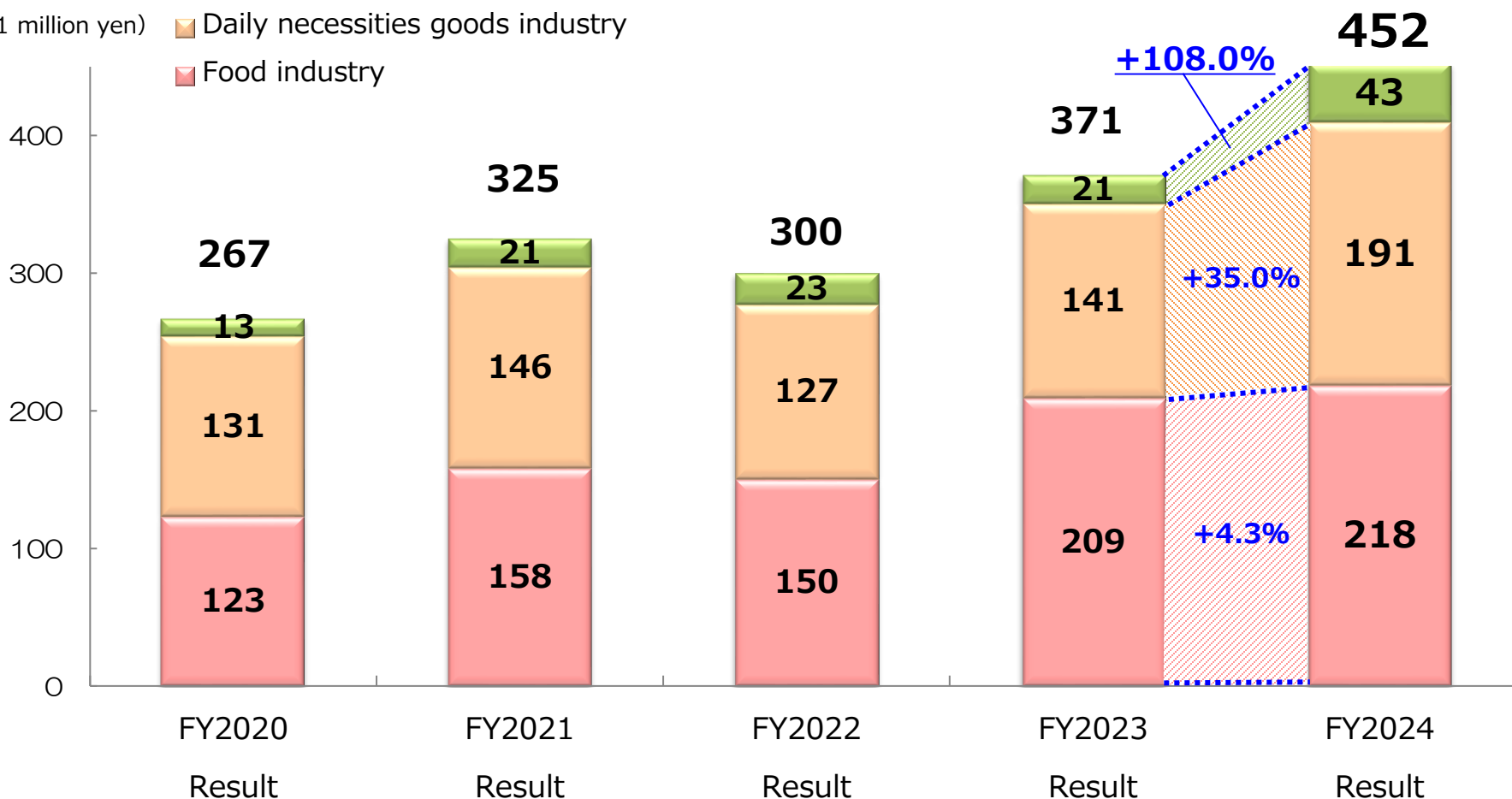
Sales Results by Industry

■ Housing industry

■ Daily necessities goods industry

■ Food industry

(1 million yen)



FY2024/1Q Results by Segment / eBASE Business

Food industry Policies for this fiscal year and their progress

FY2024 Result Policies

- Promoting the overall optimization of food safety information exchange.
- Continuous promotion the current business model(1st eBASE) "FOODS eBASE".
- Continuous promotion the de facto of the product data pooling service "Shokuzai Ebisu" and strengthen sales promotion.
- Promotion of non-food Ebisu operation in the food retail industry.
- 2nd eBASE (BtoBtoC): Integration and deployment to the "eShoku Ju Navi" series.

Its progress

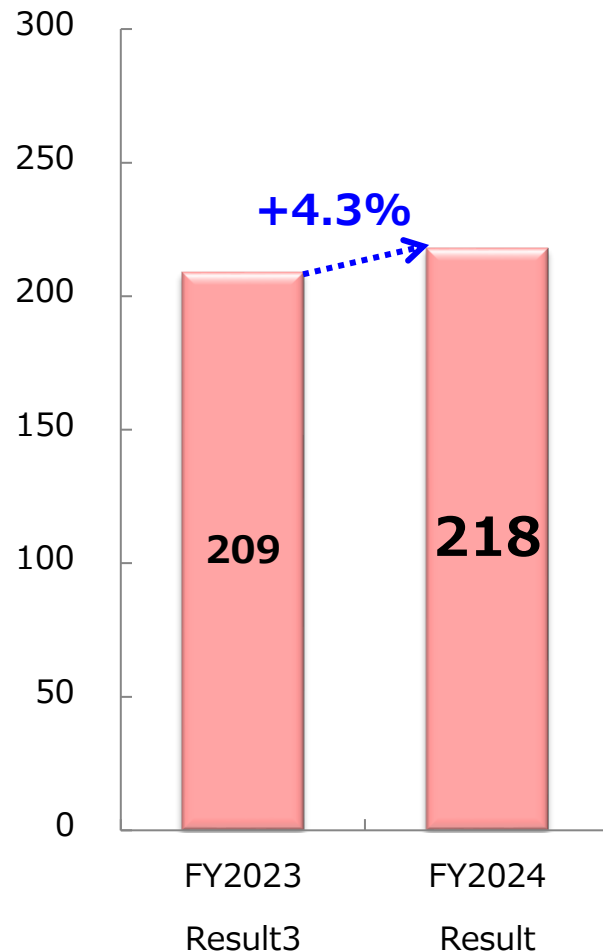
- Sales results (1Q) : 218 million yen
- Net Sales were slightly higher compared to the year-on-year.

<0th/1st eBASE>

- Recorded revenues from a system replacement project on production and processing food management at a major convenience store.
- Accounted for an upselling case of "FOODS eBASE" at a major processed food manufacturer.
- Partially recognized revenue from a large-scale order of "GREEN eBASE(eB-Chemical)" from a chemical manufacturer of food additives and others.
- Partially recorded revenue from the ongoing project of implementing the "FOODS eBASE" specifications system at a major restaurant company.

Food industry Sales result (year-on-year)

(1 million yen)



FY2024/1Q Results by Segment / eBASE Business

Daily necessities goods industry Policies for this fiscal year and their progress

FY2024 Result Policies

- Promote total optimization of the product information exchange environment in the Daily necessities goods industry (Drugstore industry, Home center industry, Home appliance industry, Stationery industry, Sporting goods industry, Car accessory industry, Mail order industry, etc.).
- Promote sales promotion of "Shozai Ebisu" with a focus on the product data pool service "Nichizatsu Ebisu".
- Deployment of customized integrated product database development for client companies, as well as the construction of large-scale product database type websites.
- 2nd eBASE (BtoBtoC): Integration and deployment to the "eShoku Ju Navi" series.

Its progress

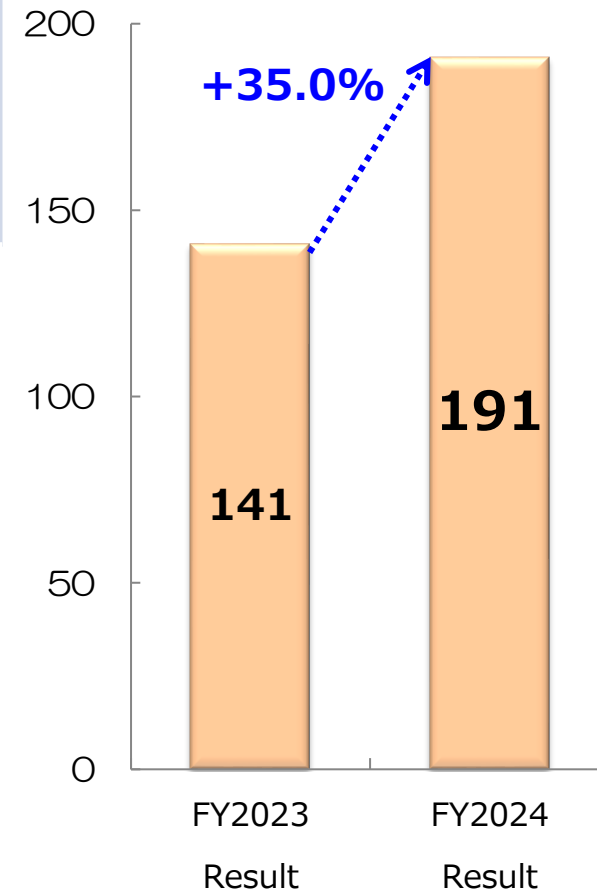
- Sales results (1Q) : 191 million yen
- Net Sales significantly increased year-on-year, due to the early acceptance of some projects and the smooth progress in each project.

<0th/1st eBASE>

- Reflected the revenue from a large-scale upselling case of constructing a simple quote creation website for an office furniture manufacturer.
- Partially accounted for revenue from a large project of integrated product information database construction from a tool and building materials wholesaler.
- Partially recorded revenue from the ongoing "PDM eBASE" project at a major home center.
- Recognized a portion of the revenue from an upselling case with a sports equipment manufacturer.
- Accounted for the requirement definition phase of integrated product database construction intended for catalog creation support from a catalog gift operator.
- Newly received orders for "MDM eBASE" cases linked with "Shozai Ebisu" from several major drugstores and home centers.

Daily necessities goods industry
Sales result (year-on-year)

(1 million yen)



FY2024/1Q Results by Segment / eBASE Business

Housing industry Policies for this fiscal year and their progress

FY2024 Result Policies

- Promotion of the de facto product data pool service "Jutaku Ebisu".
- Promoting the sale of "Shozai Ebisu" mainly through "Housing Ebisu".
- Deployment of customized integrated product database development for building material manufacturers, component manufacturers, and others, as well as the construction of large-scale product database type websites.
- 2nd eBASE (BtoBtoC): Integration and deployment to the "eSumai Navi".
→ Expansion of "eSumai Navi" for general building material purposes based on "Jutaku Ebisu".

Its progress

- Sales results (1Q) : 43 million yen
- Net Sales significantly increased year-on-year, due to the smooth progress of acceptance from a major general building materials manufacturer.

<0th/1st eBASE>

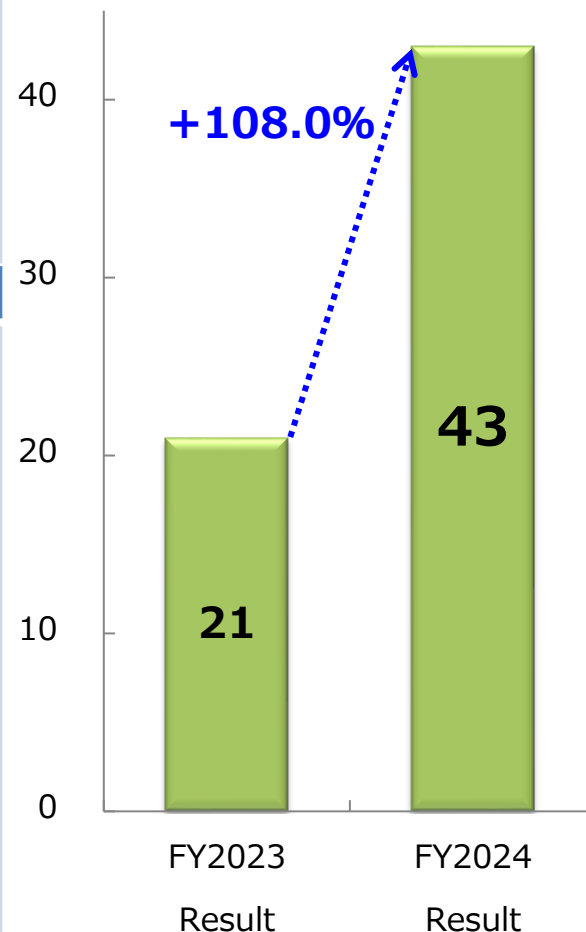
- Recorded revenues from additional customization development for a product database web catalog site by "eBASE" of a major general building material manufacture.
- Recognized revenue from a server replacement project at a major lighting manufacturer.
- Partially recorded revenue from a project for constructing an integrated product information database at a major building material manufacturer of flooring and wall materials.

<2nd eBASE>

- The operation of "eSumai Navi" is scheduled to begin at several major housing manufacturers.

Housing industry Sales result (year-on-year)

(1 million yen)



Overview of eBASE-PLUS Business

“IT development outsourcing business” including contracted development, contracted operation, and contracted server maintenance for client companies.

◆ IT system solutions

① Software Development

Supports planning, analysis, design, construction, introduction, operation management, and maintenance.

② Infrastructure construction

Supports server and client environment construction work.

◆ Support Service

① Integrated operation management

Supports the operation of IT systems.

② Help Desk Services

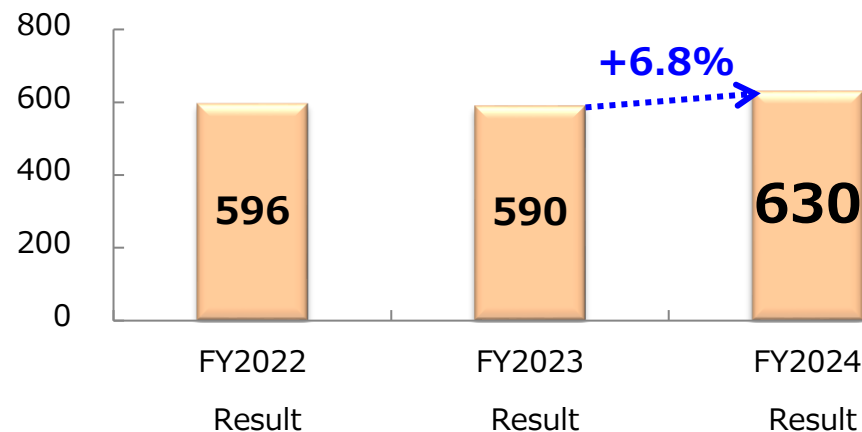
Help desk from primary support to secondary support that requires technical skills.

FY2024/1Q Results by Segment / eBASE-PLUS Business

eBASE-PLUS Business (IT Outsourcing Business)

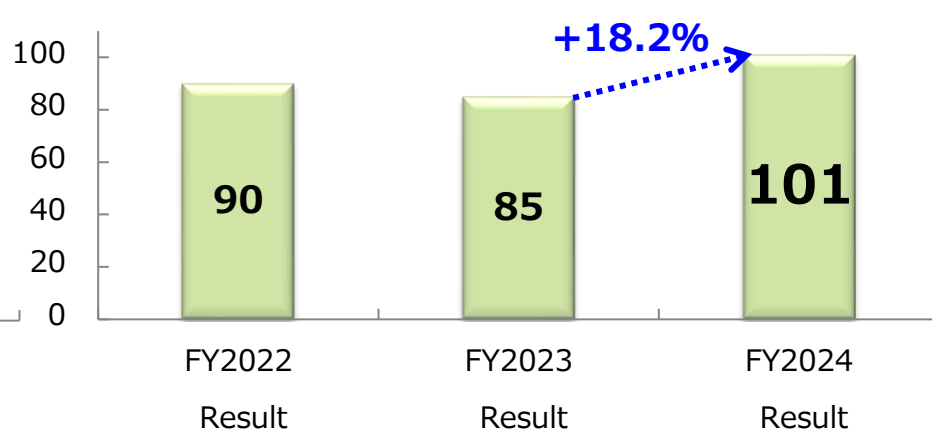
(1 million yen)

Net sales



(1 million yen)

Ordinary income



Note) Intersegment transactions have not been offset or eliminated.

Summary

FY2024 Result Policies

- Maintain the existing IT development outsourcing business.
- Promoting the continuation of existing measures as a stable low-growth model.
- Linkage with eBASE Business.
- Continuation of new recruitment of human resources and the development of human resources.
- Promote quality M&A deals.

Its progress

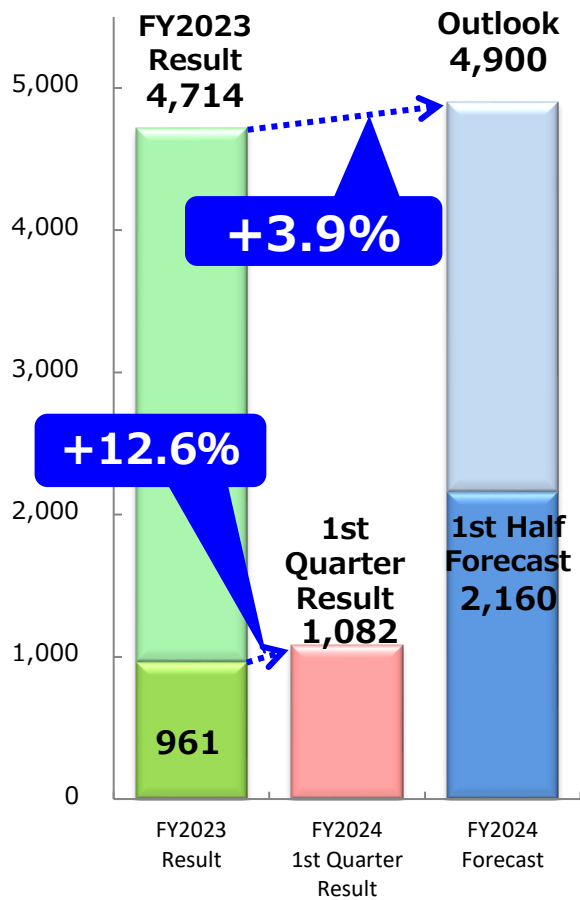
- Sales results (1Q): 630 million yen (Increased)
- Profit results (1Q): 101 million yen (Increased)
- Focused on acquiring projects in line with customer needs.
- Strengthened our own online education system, concentrated on educating new and existing employees, and aimed to shift to high-value projects with high skills through skill enhancement.
- Continuously conducted price negotiations with customers.
- Net sales and ordinary profit have increased year-on-year.

Year ended March 2024 Earnings forecasts

■ FY2023 1st Quarter Result
 ■ FY2023 Result
 ■ FY2024 1st Quarter Result
 ■ FY2024 1st Half Forecast
 ■ FY2024 Forecast

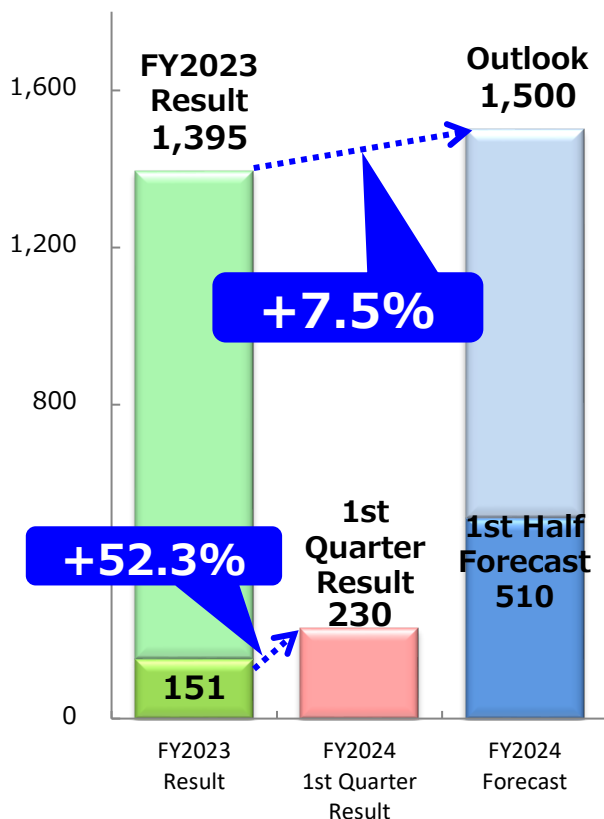
Net sales

(1 million yen)



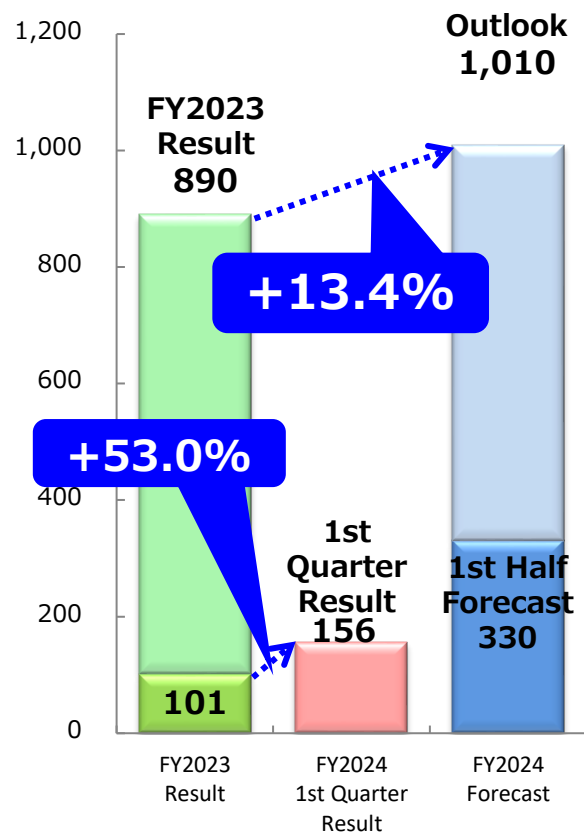
Ordinary income

(1 million yen)



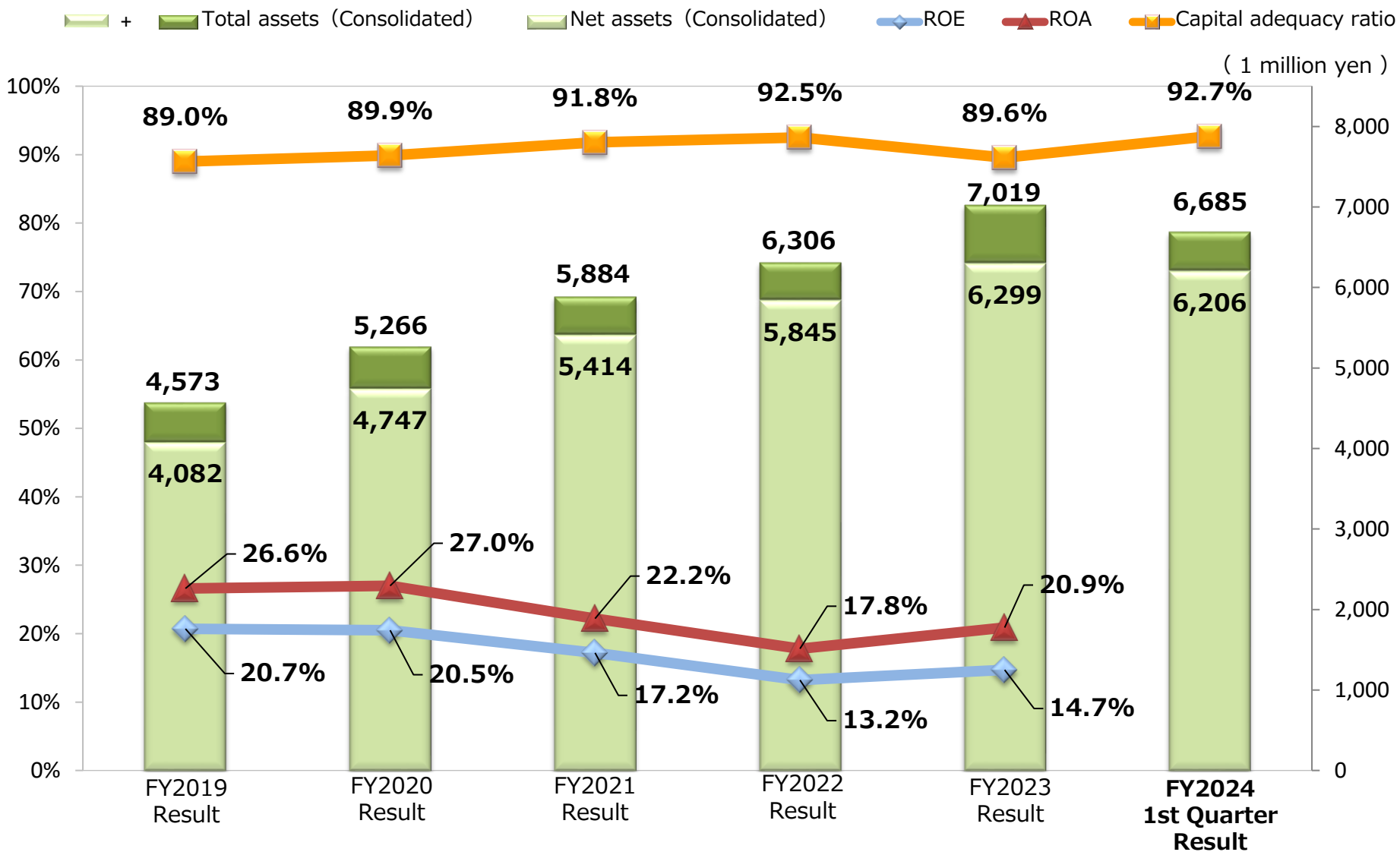
Net income*

(1 million yen)



Note) Quarterly net income attributable to owners of parent

Capital Position (ROE and ROA, etc.)



Corporate Philosophy of the eBASE Group



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This document is prepared with care to ensure accuracy, but is not guaranteed to be complete. We are not responsible for any damage or damage caused by the information in this document.

The performance forecasts and future forecasts contained in this document were determined by the Company based on information available at the time of preparation of this document, and include potential risks and uncertainties. As a result, actual results may differ materially from the forward-looking statements referred to or described in the forward-looking statements due to various factors, including changes in the business environment.

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