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Consolidated Financial Results for the Year Ended March 31, 2024 [Japanese GAAP]

May 15, 2024

Company name: eBASE Co.,Ltd.

Stock exchange listing: Tokyo

Code number: 3835

URL: <https://www.ebase.co.jp/>

Representative: Takao Iwata

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Scheduled date of Annual General Meeting of Shareholders: June 24, 2024

Scheduled date of commencing dividend payments: June 6, 2024

Scheduled date of filing annual securities report: June 25, 2024

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

Representative Director and President

Director and Operating officer,CFO

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2024	5,192	10.1	1,651	20.9	1,662	19.1	1,144	28.5
March 31, 2023	4,714	8.3	1,365	26.3	1,395	28.3	890	19.7

(Note) Comprehensive income: Fiscal year ended March 31, 2024: ¥ 1,206 million [38.8%]
Fiscal year ended March 31, 2023: ¥ 869 million [14.4%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2024	25.04	24.99	17.3	22.4	31.8
March 31, 2023	19.43	19.38	14.7	20.9	29.0

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2024: ¥ - million
Fiscal year ended March 31, 2023: ¥ - million

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	7,809	6,941	88.8	152.57
March 31, 2023	7,019	6,299	89.6	137.32

(Reference) Equity: As of March 31, 2024: ¥ 6,934 million
As of March 31, 2023: ¥ 6,287 million

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	1,334	(306)	(565)	5,005
March 31, 2023	1,025	(134)	(415)	4,540

2. Dividends

	Annual dividends					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2023	-	0.00	-	6.10	6.10	279	31.4	4.6
March 31, 2024	-	0.00	-	10.10	10.10	459	40.3	7.0
Fiscal year ending March 31, 2025 (Forecast)	-	0.00	-	13.80	13.80		50.2	

(Note) Breakdown of the year-end dividend for the fiscal year ended March 31, 2024 :

Commemorative dividend	- yen
Special dividend	- yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	2,500	5.4	660	5.0	670	5.3	445	2.4	9.79
Full year	5,500	5.9	1,800	9.0	1,850	11.3	1,250	9.2	27.50

* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New	-	(Company name:)
Exclusion:	-	(Company name:)

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024:	47,164,800 shares
March 31, 2023:	47,164,800 shares

2) Number of treasury shares at the end of the period:

March 31, 2024:	1,716,257 shares
March 31, 2023:	1,376,162 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2024:	45,712,375 shares
Fiscal Year ended March 31, 2023:	45,851,153 shares

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	2,639	16.7	1,223	28.5	1,294	24.0	902	36.9
March 31, 2023	2,261	15.4	951	42.7	1,044	40.1	659	27.3

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2024	19.75	19.71
March 31, 2023	14.39	14.35

(2) Non-consolidated Financial Position

As of	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2024	5,303	4,693	88.4	103.11
March 31, 2023	4,804	4,293	89.1	93.50

(Reference) Equity: As of March 31, 2024: ¥ 4,686 million
As of March 31, 2023: ¥ 4,281 million

Consolidated Financial Statements

Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	4,484,420	4,939,904
Accounts receivable - trade	931,691	828,517
Contract assets	75,645	161,313
Securities	2,774	11,404
Work in process	2,318	642
Other	72,823	74,003
Total current assets	5,569,674	6,015,785
Non-current assets		
Property, plant and equipment		
Buildings	33,205	33,205
Accumulated depreciation	(13,333)	(14,824)
Buildings, net	19,871	18,380
Vehicles	16,413	16,413
Accumulated depreciation	(2,277)	(6,984)
Vehicles, net	14,135	9,428
Tools, furniture and fixtures	76,459	88,883
Accumulated depreciation	(71,349)	(66,470)
Tools, furniture and fixtures, net	5,109	22,412
Land	18,627	18,627
Total property, plant and equipment	57,745	68,848
Intangible assets		
Software	125,186	162,057
Other	14,254	16,338
Total intangible assets	139,440	178,396
Investments and other assets		
Investment securities	1,153,616	1,456,636
Guarantee deposits	48,589	48,612
Deferred tax assets	18,739	7,049
Other	32,856	35,160
Allowance for doubtful accounts	(875)	(875)
Total investments and other assets	1,252,927	1,546,583
Total non-current assets	1,450,112	1,793,828
Total assets	7,019,787	7,809,614

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	55,484	60,676
Accounts payable - other	77,285	97,248
Income taxes payable	283,232	322,773
Accrued consumption taxes	100,199	133,829
Contract liabilities	148,004	157,093
Other	55,584	83,076
Total current liabilities	719,789	854,698
Non-current liabilities		
Deferred tax liabilities	-	13,214
Total non-current liabilities	-	13,214
Total liabilities	719,789	867,912
Net assets		
Shareholders' equity		
Share capital	190,349	190,349
Capital surplus	222,435	230,548
Retained earnings	6,084,562	6,949,945
Treasury shares	(244,168)	(533,105)
Total shareholders' equity	6,253,178	6,837,736
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	34,508	96,489
Total accumulated other comprehensive income	34,508	96,489
Share acquisition rights	12,311	7,475
Total net assets	6,299,998	6,941,701
Total liabilities and net assets	7,019,787	7,809,614

Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Net sales	4,714,635	5,192,122
Cost of sales	2,248,696	2,433,509
Gross profit	2,465,938	2,758,613
Selling, general and administrative expenses		
Remuneration for directors (and other officers)	127,300	137,632
Salaries and allowances	542,887	518,922
Legal welfare expenses	90,214	86,314
Travel and transportation expenses	34,255	39,455
Commission expenses	24,485	25,795
Research and development expenses	50,059	51,662
Depreciation	8,031	10,046
Other	222,908	237,521
Total selling, general and administrative expenses	1,100,143	1,107,351
Operating profit	1,365,794	1,651,262
Non-operating income		
Interest income	14,163	7,942
Gain on investments in investment partnerships	2,934	4,265
Gain on sale of securities	11,536	-
Other	3,903	1,973
Total non-operating income	32,538	14,182
Non-operating expenses		
Commission expenses	1,938	1,910
Commission for purchase of treasury shares	299	596
Other	289	211
Total non-operating expenses	2,526	2,718
Ordinary profit	1,395,806	1,662,726
Extraordinary losses		
Loss on valuation of investment securities	88,797	-
Total extraordinary losses	88,797	-
Profit before income taxes	1,307,008	1,662,726
Income taxes - current	424,736	520,431
Income taxes - deferred	(8,524)	(2,398)
Total income taxes	416,211	518,032
Profit	890,797	1,144,693
Profit attributable to owners of parent	890,797	1,144,693

Consolidated Statements of Comprehensive Income

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Profit	890,797	1,144,693
Other comprehensive income		
Valuation difference on available-for-sale securities	(21,612)	61,981
Total other comprehensive income	(21,612)	61,981
Comprehensive income	869,184	1,206,674
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	869,184	1,206,674
Comprehensive income attributable to non-controlling interests	-	-

Consolidated Statements of Changes in Equity

For the fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	190,349	222,118	5,460,908	(95,259)	5,778,116
Changes during period					
Dividends of surplus			(267,143)		(267,143)
Profit attributable to owners of parent			890,797		890,797
Purchase of treasury shares				(149,603)	(149,603)
Disposal of treasury shares		317		695	1,012
Net changes in items other than shareholders' equity					
Total changes during period	-	317	623,653	(148,908)	475,061
Balance at end of period	190,349	222,435	6,084,562	(244,168)	6,253,178

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	56,121	56,121	11,746	5,845,984
Changes during period				
Dividends of surplus				(267,143)
Profit attributable to owners of parent				890,797
Purchase of treasury shares				(149,603)
Disposal of treasury shares				1,012
Net changes in items other than shareholders' equity	(21,612)	(21,612)	564	(21,047)
Total changes during period	(21,612)	(21,612)	564	454,013
Balance at end of period	34,508	34,508	12,311	6,299,998

For the fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	190,349	222,435	6,084,562	(244,168)	6,253,178
Changes during period					
Dividends of surplus			(279,310)		(279,310)
Profit attributable to owners of parent			1,144,693		1,144,693
Purchase of treasury shares				(298,265)	(298,265)
Disposal of treasury shares		8,112		9,328	17,441
Net changes in items other than shareholders' equity					
Total changes during period	-	8,112	865,382	(288,936)	584,558
Balance at end of period	190,349	230,548	6,949,945	(533,105)	6,837,736

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	34,508	34,508	12,311	6,299,998
Changes during period				
Dividends of surplus				(279,310)
Profit attributable to owners of parent				1,144,693
Purchase of treasury shares				(298,265)
Disposal of treasury shares				17,441
Net changes in items other than shareholders' equity	61,981	61,981	(4,836)	57,145
Total changes during period	61,981	61,981	(4,836)	641,703
Balance at end of period	96,489	96,489	7,475	6,941,701

Consolidated Statements of Cash Flows

(Thousands of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	1,307,008	1,662,726
Depreciation	32,740	45,620
Share-based payment expenses	953	591
Interest income	(14,163)	(7,942)
Foreign exchange losses (gains)	115	62
Loss (gain) on valuation of investment securities	88,797	-
Loss (gain) on sale of investment securities	(11,536)	-
Loss (gain) on investments in investment partnerships	(2,934)	(4,265)
Decrease (increase) in accounts receivable - trade, and contract assets	(221,577)	17,506
Decrease (increase) in inventories	(1,567)	1,692
Increase (decrease) in trade payables	3,788	5,192
Increase (decrease) in accrued consumption taxes	52,052	33,630
Increase (decrease) in accounts payable - other	15,020	19,679
Increase/decrease in other assets/liabilities	37,457	35,460
Subtotal	1,286,154	1,809,954
Interest received	15,579	7,153
Income taxes paid	(276,430)	(482,625)
Net cash provided by (used in) operating activities	1,025,304	1,334,481
Cash flows from investing activities		
Purchase of property, plant and equipment	(17,955)	(20,546)
Proceeds from sale of property, plant and equipment	3,885	-
Purchase of intangible assets	(78,480)	(74,850)
Purchase of investment securities	(146,377)	(518,791)
Proceeds from sale and redemption of investment securities	101,411	303,165
Proceeds from distributions from investment partnerships	2,934	4,265
Other, net	(220)	481
Net cash provided by (used in) investing activities	(134,802)	(306,275)
Cash flows from financing activities		
Purchase of treasury shares	(149,603)	(298,265)
Proceeds from disposal of treasury shares	640	12,136
Dividends paid	(267,007)	(279,231)
Net cash provided by (used in) financing activities	(415,971)	(565,361)
Effect of exchange rate change on cash and cash equivalents	7,287	1,680
Net increase (decrease) in cash and cash equivalents	481,817	464,525
Cash and cash equivalents at beginning of period	4,058,952	4,540,769
Cash and cash equivalents at end of period	4,540,769	5,005,295