



FY2027 (fiscal year ending March 2027) Q1 Financial Results and Business Reports

eBASE Co., Ltd.

TSE Prime Market, Securities Code: 3835

July 2026

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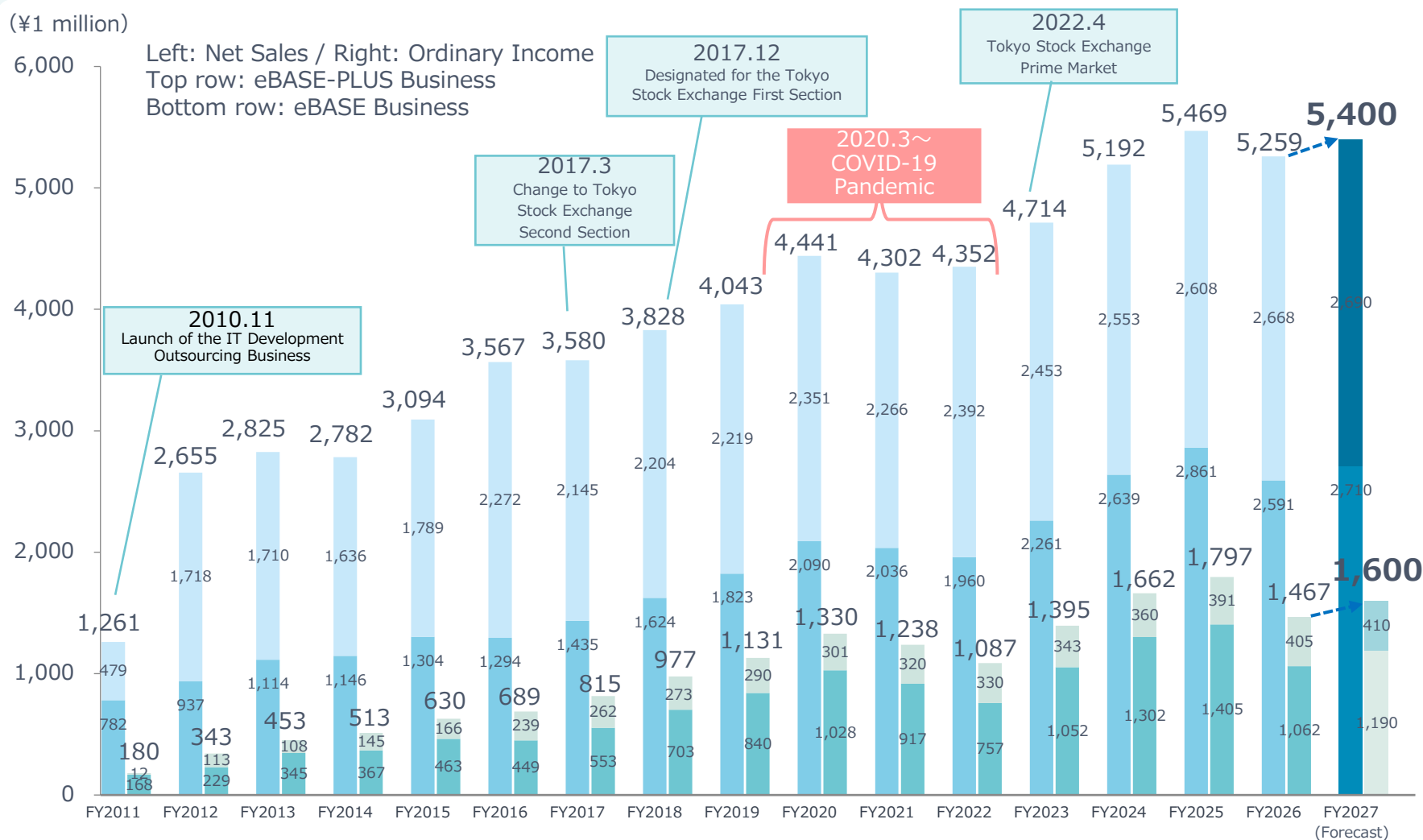
Company Overview

Company Name	eBASE Co., Ltd. (Securities Code: 3835)
Head Office	Shogyo Dai-2 Building, 5-4-9 Toyosaki, Kita-ku, Osaka
Founded / Listed	Founded: October 2001 / Listed: December 2006
Listed Market	Tokyo Stock Exchange Prime Market (transitioned April 2022)
Business	【eBASE Business】 Packaged Software Business 【eBASE-PLUS Business】 IT Development Outsourcing Business
Capital / Employees	Capital: ¥190 million / Employees: 491 (as of April 2026)
History	https://www.ebase.co.jp/company/company03/index.html

Net Sales and Ordinary Income

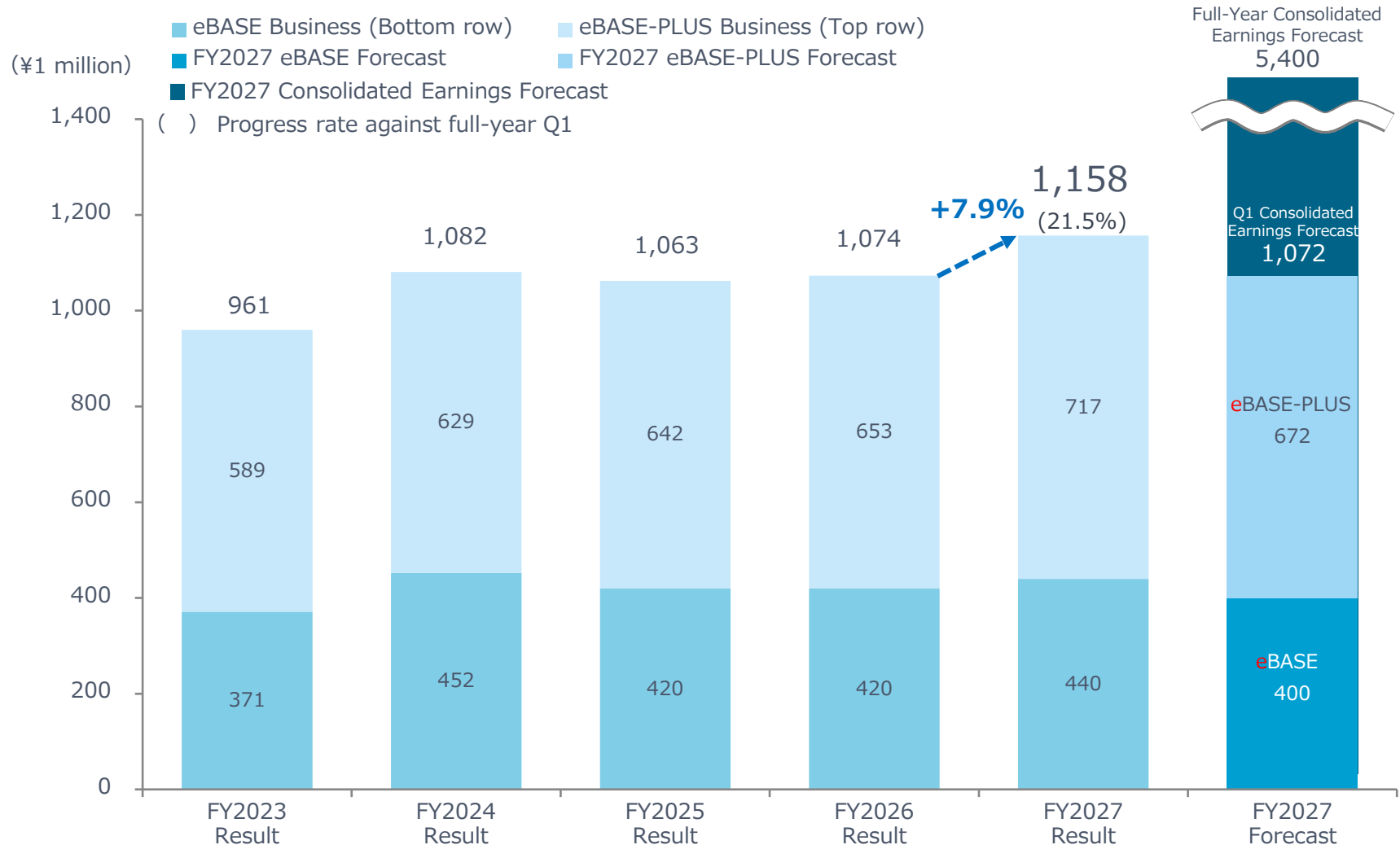
(¥1 million)

Left: Net Sales / Right: Ordinary Income
Top row: eBASE-PLUS Business
Bottom row: eBASE Business

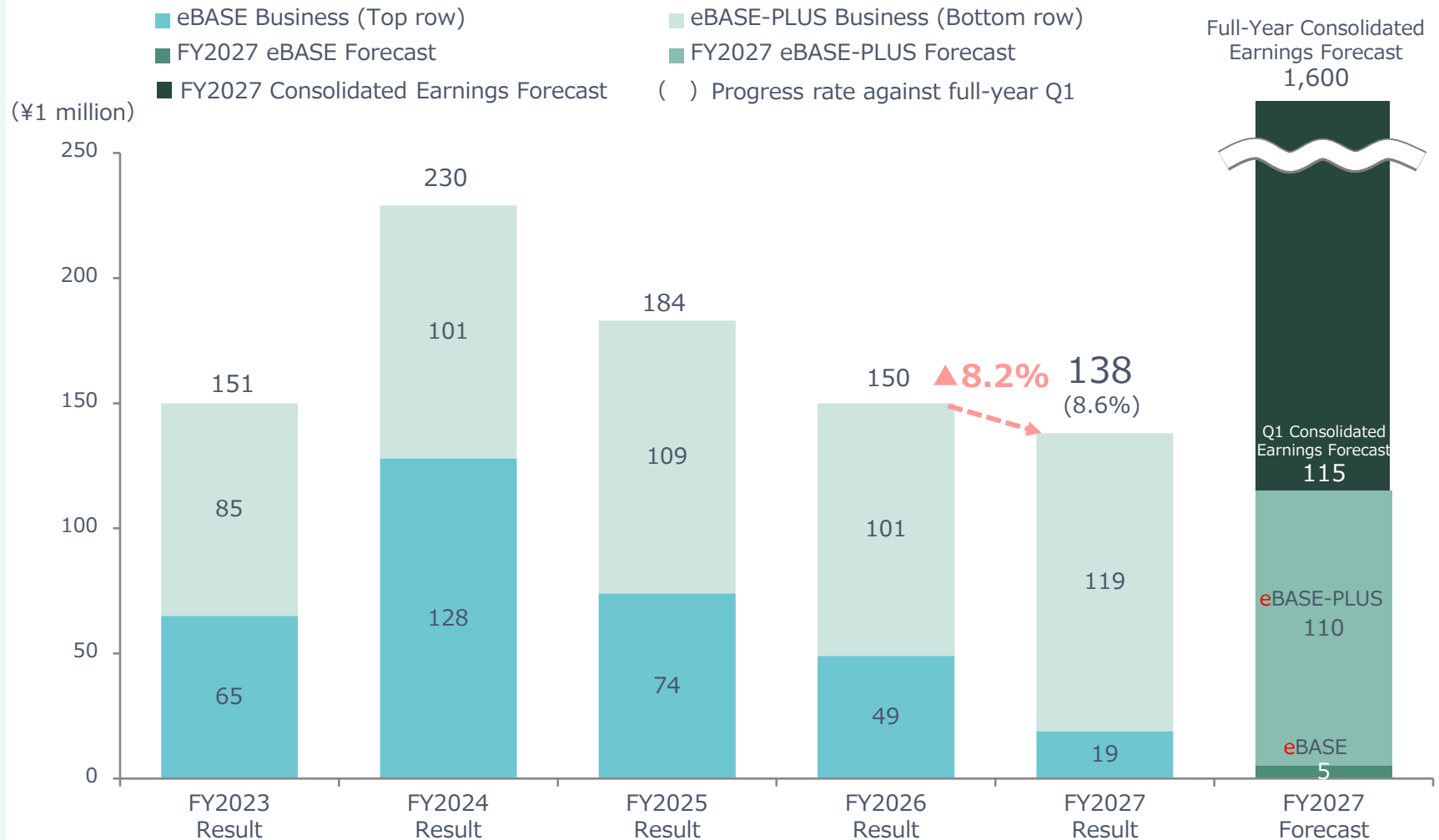


Note: Inter-segment transactions are eliminated in all charts; figures are truncated below ¥1 million.

FY2027/Q1 Consolidated Net Sales



FY2027/Q1 Consolidated Ordinary Profit



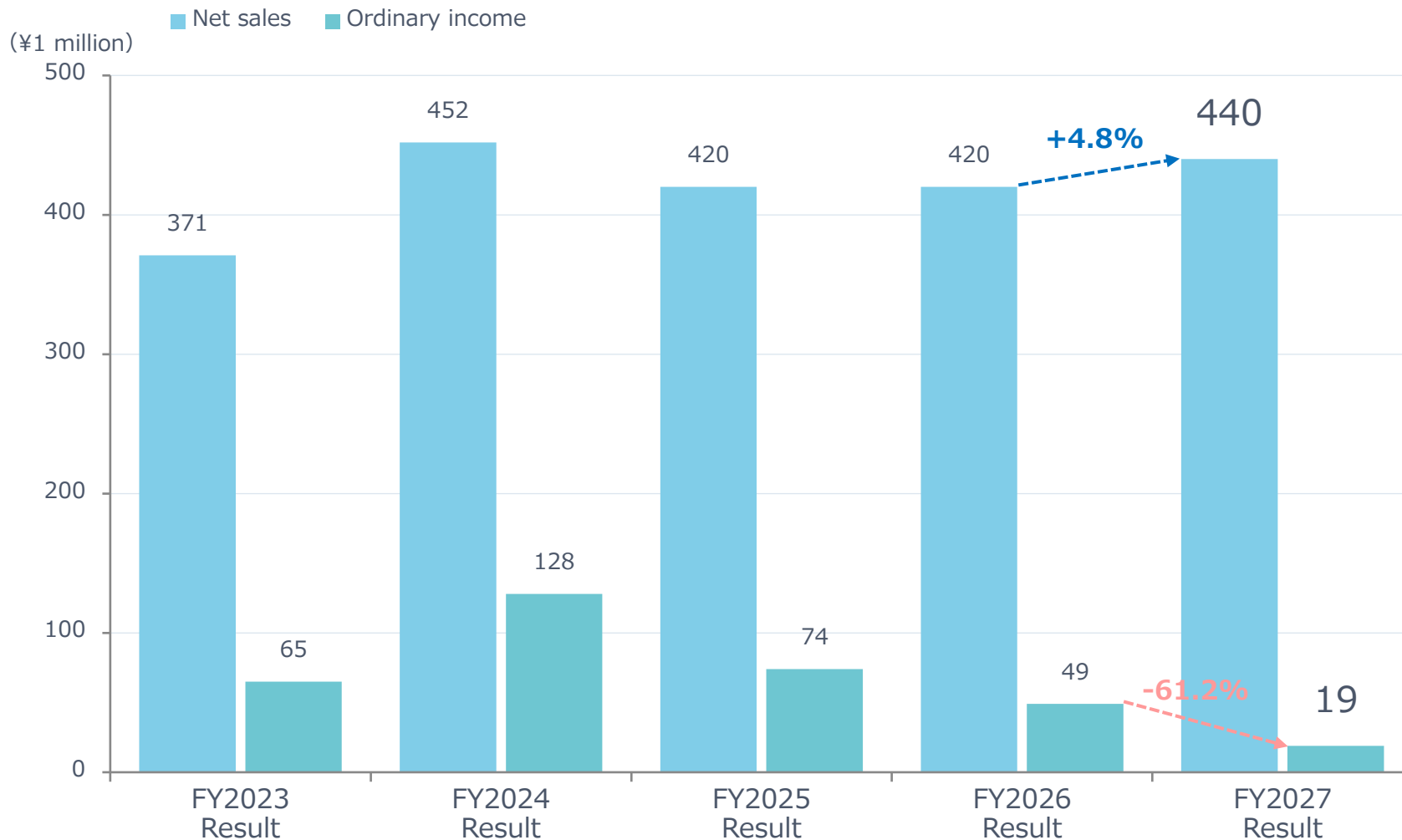
Note: FY27 includes ¥45,731 thousand in expenses related to the acquisition of KSP-SP Co., Ltd. shares, recorded under the eBASE Business.

FY2027/Q1 Consolidated Results and Consolidated Balance Sheet

(¥1 million)

	FY2023 Result	FY2024 Result	FY2025 Result	FY2026 Result	FY2027 Result
Net sales (eBASE Business) (eBASE-PLUS Business) (Intersegment transactions)	961 (371) (590) (-0)	1,082 (452) (630) (-0)	1,063 (420) (646) (-3)	1,074 (420) (656) (-2)	1,158 (440) (722) (-5)
Operating Income	147	227	169	147	129
Ordinary income (eBASE Business) (eBASE-PLUS Business) (Intersegment transactions)	151 (65) (85) (0)	230 (128) (101) (0)	184 (74) (109) (-)	150 (49) (101) (-)	138 (19) (119) (-)
Net income*	101	156	123	100	76
	Prior period (As of March 2026)	As of Jun. 30, 2026	Increased/ Decreased	* Quarterly Net Income Attributable to Owners of Parent.	
Current assets	6,053	5,192	-861	Cash and deposits -619, Accounts receivable - trade, and contract assets -278, Others +122	
Fixed assets	2,044	2,439	+394		
(Property, plant and Equipment+Intangible assets)	(322)	(666)	(+343)	Goodwill +296	
(Other assets)	(1,721)	(1,772)	(+50)		
Total assets	8,098	7,631	-467		
Current liabilities	697	795	+97	Others +188	
Total liabilities	730	841	+111		
Total shareholder's equity	7,235	6,643	-591	Retained earnings -591 (Dividend payment -667) (Net income* +76)	
Subscription rights to shares	0	0	0		
Total net assets	7,368	6,789	-578		
Total liabilities and net assets	8,098	7,631	-467		

eBASE Business Performance (Q1)



Note: FY27 includes ¥45,731 thousand in expenses related to the acquisition of KSP-SP Co., Ltd. shares, recorded under the eBASE Business.

eBASE Business / Sales Trends by Type (Q1)

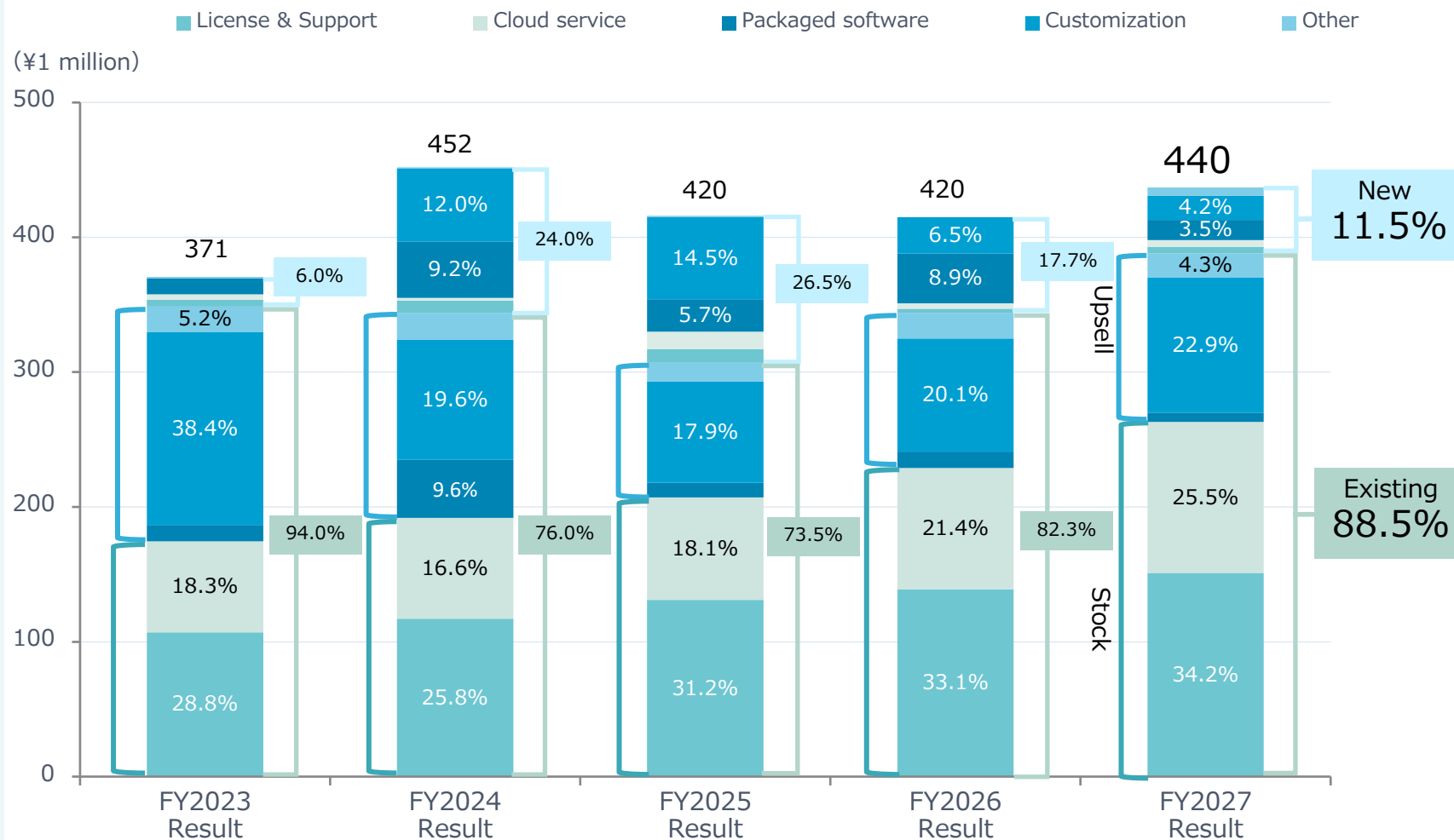
(¥1 million)

License & Support Cloud service Packaged software Customization Other



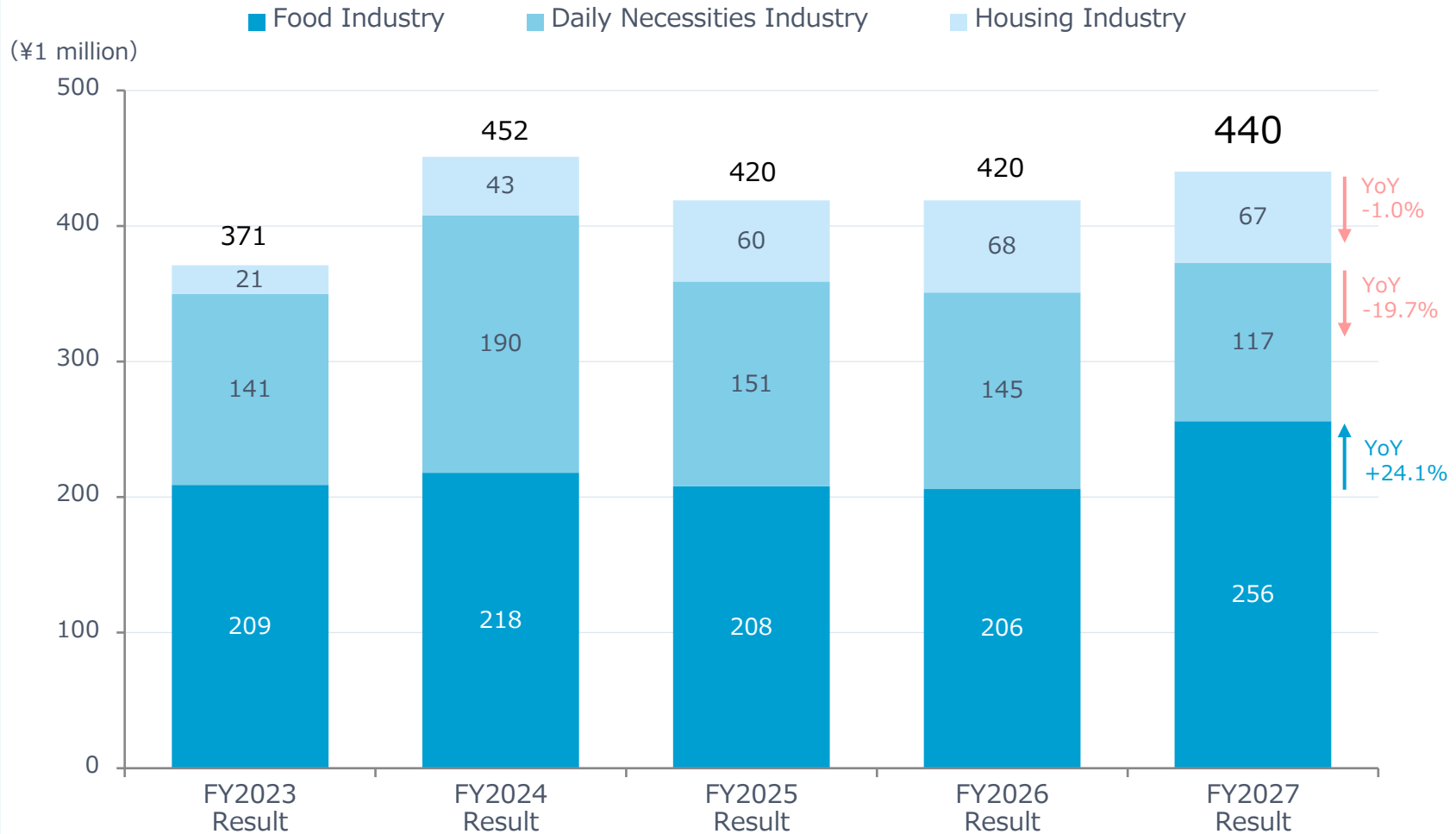
eBASE Business /

Sales Performance by New vs. Existing Customers (Q1)

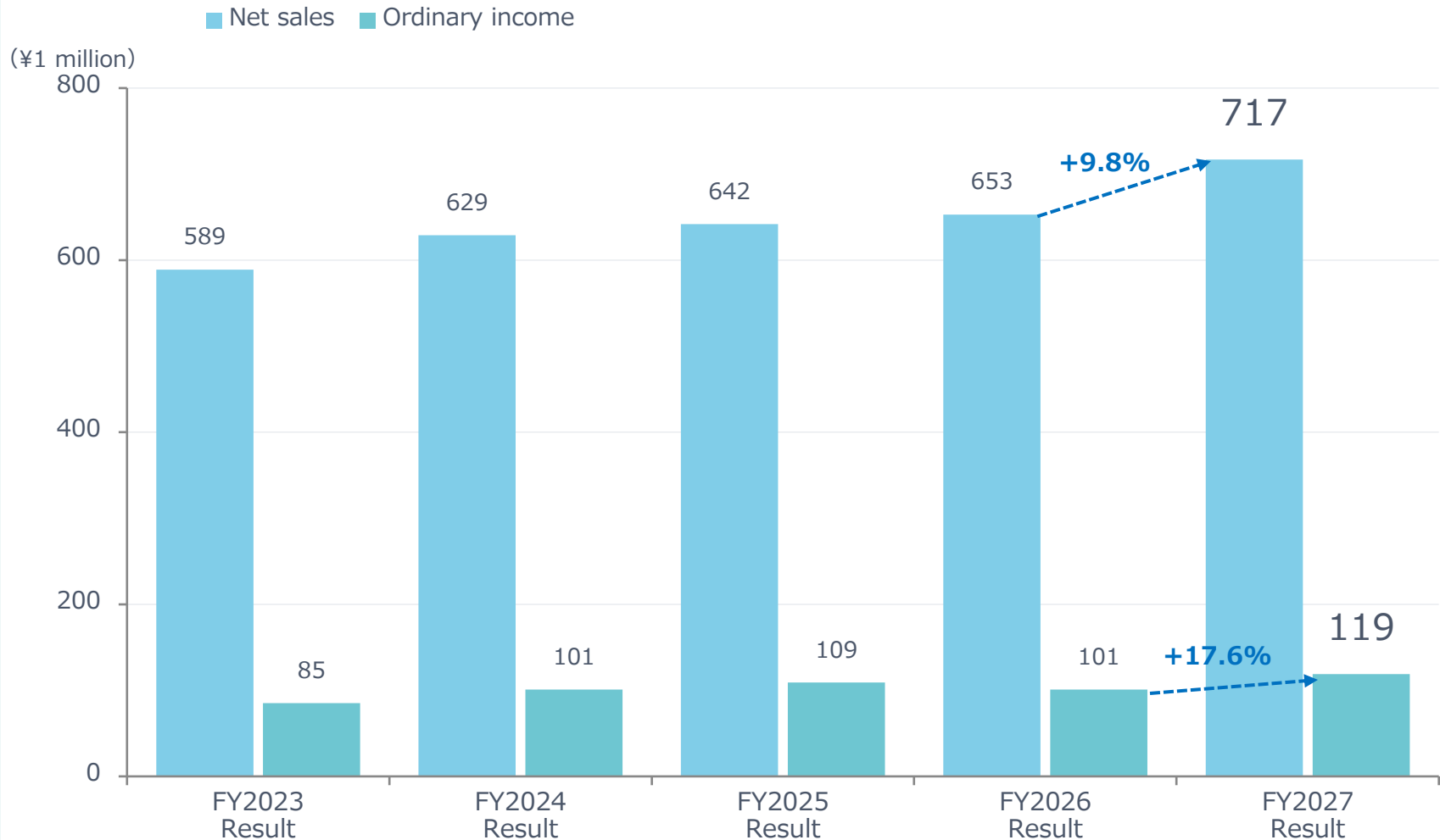


Note: Figures below 3% for the current period and below 5% for prior periods are omitted from disclosure.

eBASE Business / Net Sales Trends by Industry (Q1)



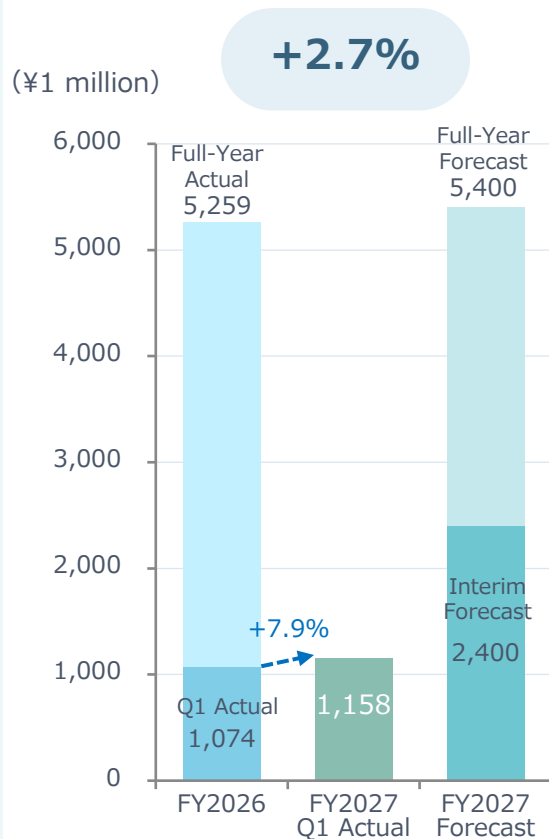
eBASE-PLUS Business Performance (Q1)



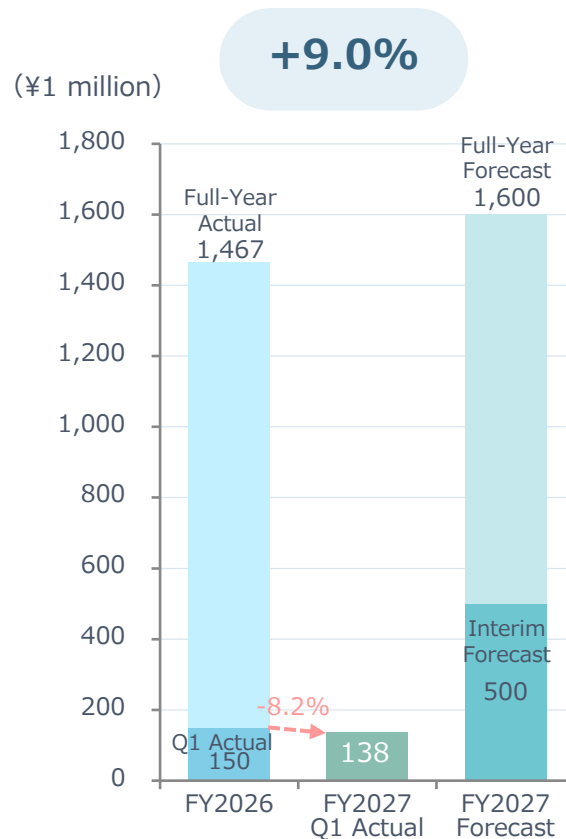
Consolidated Earnings Forecast for FY2027

■ FY2026 Q1 Actual ■ FY2026 Full-Year Actual ■ FY2027 Q1 Actual ■ FY2027 Interim Forecast ■ FY2027 Full-Year Forecast

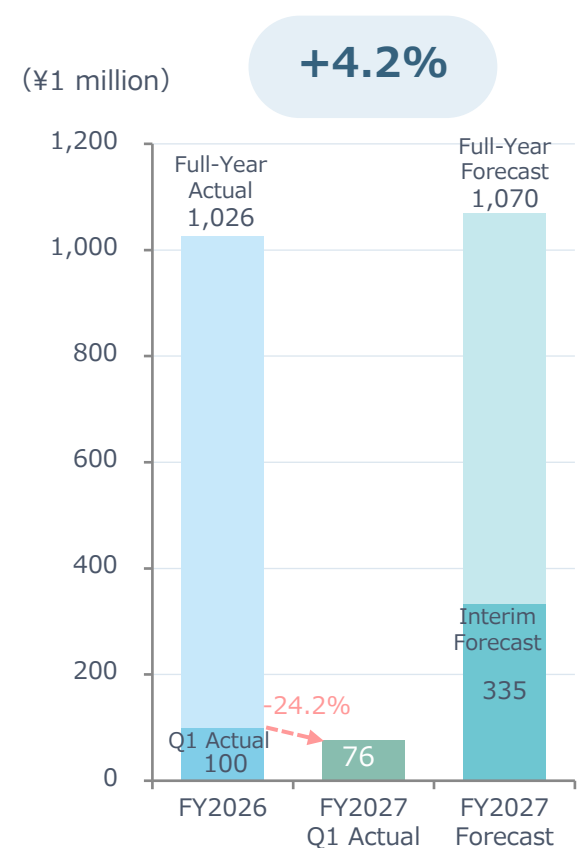
Net Sales



Ordinary Income



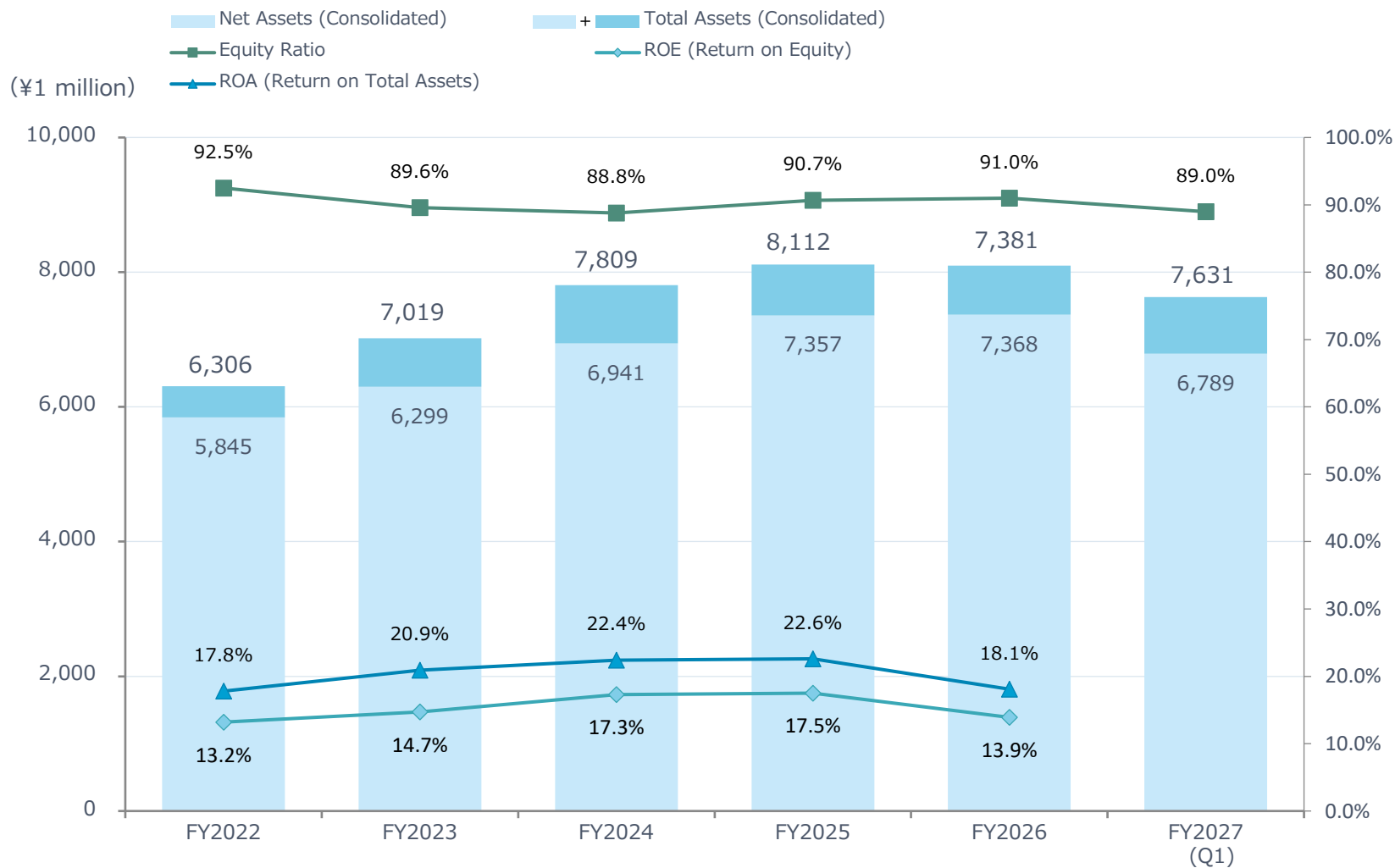
Net income*



* Quarterly Net Income Attributable to Owners of Parent.

Note: The consolidated earnings forecast reflects the impact of acquisition-related expenses associated with M&A, advertising expenses for the BtoBtoC business, and other factors.

Trends in Capital Position



eBASE Business Report

Packaged Software Business

BtoB Business

0th eBASE

Integrated PIM Solution by Company

1st eBASE

PIM Solution by Industry

BtoBtoC Business

2nd eBASE

Consumer Smartphone App Solution

BtoB Business

3rd eBASE

"DATA eBASE" Data Sales Solution



※ 【Business Overview】

Full details and latest data available
on our website.

For business overview details, see the URL below.

<https://www.ebase.co.jp/investor/investor13/index.html>

For a list of major business partners, see the URL below.

<https://www.ebase.co.jp/company/company04/index.html>

Note: PIM = Product Information Management

eBASE Business Model Comparison Matrix

Comparison Item	0th eBASE Integrated PIM DB by Company	1st eBASE Industry-Specific Product Info DB	2nd eBASE Consumer Lifestyle App	3rd eBASE DATA Sales Solution
Business Type	BtoB	BtoB	BtoBtoC	BtoB
Industry Coverage	All Industries (General-Purpose)	Food, Daily Necessities, Housing, etc. (Industry-Specific Packages)	All Industries	Food Industry(Core Focus): Product Dev, Competitive Analysis, Data Marketing
Business Model	One-Source/ Multi-Use	Standardization of Product Info Exchange	BtoBtoCX	Monetizing Closed Data!
Core Competence	Middleware eBASE	Middleware eBASE	Shozai eBisu	POS eBisu + Shozai eBisu
Key Products/ Services	Integrated Product DB 「eBASE」 DBP eBASE	FOODS/GOODS eBASE Shozai eBisu MDM/PDM eBASE	e-Life Series, eSumai Navi	DATA eBASE (Shozai eBisu + KSP-POS) Data Sales Service
Promotion Strategy	Leveraging DX Needs, Supporting Paper-to- Digital Transition	Industry-Specific Standardization → De Facto Standard, Cross-Industry Master Data Adoption	Enhancing CX Through OMO, Competitive Differentiation via Patents	Cross-Selling Existing eBASE Apps, Leveraging KSP-SP's Sales Channels
AI Solution	AI eBASE			

0th eBASE : Integrated PIM DB by Company Progress (Q1)

Top Row: Number of Companies with Sales / Amount (¥ million)

Bottom Row: Number of Companies with Orders Received

Total: 6 Companies (21)

Total: 2 Companies

Solution Name	Food Industry	Daily Necessities Industry	Housing Industry
Integrated PIM DB	1 Company (3) ^{※2}	1 Company (4) ^{※3}	2 Companies (6) ^{※5}
	—	—	1 Company
DBP eBASE^{※1} • eB-DBP Flyer • eB-DBP Catalog • eB-DBPweb	—	1 Company (3) ^{※4}	1 Company (5) ^{※6}
			1 Company

Key Q1 results, excluding recurring (stock-type) revenue.

※1 DBP = DataBase Publishing

※2 Major food retailer

※3 Sporting goods manufacturer

※4 Major daily necessities & household goods manufacturer

※5 Major HVAC equipment manufacturer, and specialized manufacturer of plumbing fixtures and fittings

※6 Housing equipment & building materials manufacturer

1st eBASE : Industry-Specific Product Info DB Progress (Q1)

Top Row: Number of Companies with Sales / Amount (¥ million) Total: 5 Companies (69)※5
 Bottom Row: Number of Companies with Orders Received Total: 3 Companies

Solution Name	Food Industry	Daily Necessities Industry	Housing Industry
FOODS eBASE	3 Companies (50)※2	—	—
	2 Companies		
GOODS eBASE	—	—	—
		1 Company	
MDM eBASE※1	1 Company (14)※3	2 Companies (5)※4	—
	—	—	

Key Q1 results, excluding recurring (stock-type) revenue.

※1 MDM=Master Data Management

※2 Major food retailers, major convenience store chains, and processed food manufacturers (ready meals, prepared foods, etc.)

※3 Major convenience store chains

※4 Major home appliance retailers, and major general retail/wholesale distribution companies

※5 Excluding Duplicates

2nd eBASE : Enhancing Consumer Convenience / CX App Progress (Q1)

Top Row: Cumulative Number of Adopting Companies

Bottom Row: Number of Companies with Orders Received

Total: 13 Companies

Total: 1 Company

Solution Name	Food Industry	Daily Necessities Industry	Housing Industry
e-Life Navi (Multilingual Version)	6 Companies ※1	2 Companies ※2	—
	1 Company	—	—
eSumai Navi	—	—	5 Companies ※3
	—	—	—

※1 Makiya, Retail (Membership Warehouse Stores), GMS (General Merchandise Store), Consumer Co-operatives, Restaurants (Conveyor-Belt Sushi Chains), Food Manufacturers

※2 Kohnan Shoji Co., Ltd., Major Home Appliance Retailer

※3 Anabuki Construction, Major and Mid-Tier Homebuilders

Topics

- Received an order for "e-Life Navi for DX" from a regional consumer co-operative in the Kansai region
- Operation of "eSumai Navi" is progressing smoothly at multiple major homebuilders, with monthly account issuance steadily increasing



eBASE-PLUS Business Report

IT Development Outsourcing Business

eBASE-PLUS Business Overview

An "IT Development Outsourcing Business" providing contracted development, contracted operations, contracted server maintenance, and other services to client companies.

◆ System Solutions

① Software Development

Supporting planning, analysis, design, construction, implementation, operations management, and maintenance.

② Infrastructure Construction

Supporting server and client environment construction.

◆ Support Services

① Integrated Operations Management

Supporting the operation of IT systems.

② Help Desk

Help desk services ranging from first-line support to second-line support requiring technical expertise.

Progress (Q1)

IT Development Outsourcing Business

Initiative		Measures
(Talent Development) Training	Recruitment Enhancement	• Hiring experienced mid-career professionals and utilizing business partners (BP) • Differentiation in recruiting and securing new graduates
	Systemization	• Strengthening the in-house developed online system "eB-learning" • Utilizing it for training existing employees
	High-Value Shift	• Rotating staff into high-skill, high-value projects
(Sales/Profit) Increasing Client Unit Prices		• Negotiating higher unit prices with existing clients • Acquiring new high-value projects aligned with client needs

Corporate Philosophy of the eBASE Group



Important Notes Regarding This Document

- This document has been prepared to explain our financial results and to help you better understand our company. It is not intended to solicit investment in our company.
- While every effort has been made to ensure the accuracy of this document, we do not guarantee its completeness. We assume no responsibility for any damages or losses arising from the information contained herein.
- The earnings forecasts and other forward-looking statements contained in this document are based on information available to us at the time of preparation and reflect our judgment. They involve potential risks and uncertainties. Please note that actual results may differ significantly from the forward-looking statements referenced or described herein due to changes in the business environment and various other factors.

For inquiries regarding IR, please use the "[IR Inquiry](#)" form on our company website.